



Model #	Part #	ExaGrid Product	ExaGrid Product List Price	1-yr M&S List Price	DIR Discount
EX3000	EX3000	Disk Capacity: Raw: 12 TB, Useable: 6 TB. 3 TB Full Backup.	\$21,250	\$4,250	37.50%
EX5000	EX5000	Disk Capacity: Raw: 16 TB, Useable: 10 TB. 5 TB Full Backup.	\$26,250	\$5,250	37.50%
EX7000	EX7000	Disk Capacity: Raw: 20 TB, Useable: 14 TB. 7 TB Full Backup.	\$29,456	\$5,891	37.50%
EX10000E	EX10000E	Disk Capacity: Raw: 32 TB, Useable: 20 TB. 10 TB Full Backup.	\$34,505	\$6,901	37.50%
EX13000E	EX13000E	Disk Capacity: Raw: 40 TB, Useable: 28 TB. 14 TB Full Backup.	\$40,198	\$8,040	37.50%
EX21000E	EX21000E	Disk Capacity: Raw: 60 TB, Useable: 42 TB. 21 TB Full Backup.	\$53,960	\$10,792	37.50%
EX32000E	EX32000E	Disk Capacity: Raw: 84 TB, Useable: 66 TB. 32 TB Full Backup. Includes 1 10 Gigabit Add on Card	\$73,589	\$14,718	37.50%
EX40000E	EX40000E	Disk Capacity: Raw:96 TB, Useable: 78 TB. 40 TB Full Backup0 .Includes 1 10 Gigabit Add on Card	\$90,100	\$18,020	37.50%
EX63000E	EX63000E	Disk Capacity: Raw:144TB, Useable: 126TB, 63TB Full Backup. Includes 1 10 Gigabit Add on Cards	\$138,285	\$27,657	37.50%
EX80-GRID	EX80-GRID	Disk Capacity: Raw:192TB, Useable: 156TB, 80TB Full Backup. Includes 2 10 Gigabit Add on Cards	\$172,773	\$34,555	37.50%
EX103-GRID	EX103-GRID	Disk Capacity: Raw:240TB, Useable: 204TB, 103TB Full Backup. Includes 2 10 Gigabit Add on Cards	\$219,976	\$43,995	37.50%
EX126-GRID	EX126-GRID	Disk Capacity: Raw:288TB, Useable: 252TB, 126TB Full Backup. Includes 2 10 Gigabit Add on Cards	\$265,170	\$53,034	37.50%
EX189-GRID	EX189-GRID	Disk Capacity: Raw:432TB, Useable: 378TB, 189 TB Full Backup. Includes 3 10 Gigabit Add on Cards	\$386,358	\$77,272	37.50%
EX252-GRID	EX252-GRID	Disk Capacity: Raw:576TB, Useable: 504TB, 252TB Full Backup. Includes 4 10 Gigabit Add on Cards	\$500,708	\$100,142	37.50%
EX315-GRID	EX315-GRID	Disk Capacity: Raw:720TB, Useable: 630TB, 315TB Full Backup. Includes 5 10 Gigabit Add on Cards	\$603,281	\$120,656	37.50%
EX378-GRID	EX378-GRID	Disk Capacity: Raw:864TB, Useable: 756TB, 378TB Full Backup. Includes 6 10 Gigabit Add on Cards	\$702,055	\$140,411	37.50%
EX441-GRID	EX441-GRID	Disk Capacity: Raw:1008TB, Useable: 882TB, 441TB Full Backup. Includes 7 10 Gigabit Add on Cards	\$793,231	\$158,646	37.50%
EX504-GRID	EX504-GRID	Disk Capacity: Raw:1152TB, Useable: 1008TB, 504TB Full Backup. Includes 8 10 Gigabit Add on Cards	\$880,608	\$176,122	37.50%
EX567-GRID	EX567-GRID	Disk Capacity: Raw:1296TB, Useable: 1134TB, 567TB Full Backup. Includes 9 10 Gigabit Add on Cards	\$964,339	\$192,868	37.50%
EX630-GRID	EX630-GRID	Disk Capacity: Raw:1440TB, Useable: 1260TB, 630TB Full Backup. Includes 10 10 Gigabit Add on Cards	\$1,036,369	\$207,274	37.50%
EX693-GRID	EX693-GRID	Disk Capacity: Raw:1584TB, Useable: 1386TB, 693TB Full Backup. Includes 11 10 Gigabit Add on Cards	\$1,104,749	\$220,950	37.50%
EX756-GRID	EX756-GRID	Disk Capacity: Raw:1728TB, Useable: 1512TB, 756TB Full Backup. Includes 12 10 Gigabit Add on Cards	\$1,173,131	\$234,626	37.50%
EX819-GRID	EX819-GRID	Disk Capacity: Raw:1872TB, Useable: 1638TB, 819TB Full Backup. Includes 13 10 Gigabit Add on Cards	\$1,233,915	\$246,783	37.50%
EX882-GRID	EX882-GRID	Disk Capacity: Raw:2016TB, Useable: 1764TB, 882TB Full Backup. Includes 14 10 Gigabit Add on Cards	\$1,288,968	\$257,794	37.50%
EX945-GRID	EX945-GRID	Disk Capacity: Raw:2160TB, Useable: 1890TB, 945TB Full Backup. Includes 15 10 Gigabit Add on Cards	\$1,339,605	\$267,921	37.50%
EX1008-GRID	EX1008-GRID	Disk Capacity: Raw:2304TB, Useable: 2016TB, 1008TB Full Backup. Includes 16 10 Gigabit Add on Cards	\$1,386,045	\$277,209	37.50%
EX-10GIG-SFPF-A	EX2-10S-2PA	10 Gigabit Ethernet Dual Port SFP+ Optical Option for all ExaGrid models. Includes two qualified SFP+ short-range Modules.	\$3,375	\$675	37.50%
EX-10GIG-SFPC-A	EX2-10T-2PA	10 Gigabit Ethernet Dual Port SFP+ TWINAX Option for all ExaGrid models. Does not include twin axial cable.	\$2,000	\$400	37.50%
EX-10GIG-BASET-A	EX2-10B-2PA	10 Gigabit Ethernet Dual Port RJ45 10GbaseT Option for all ExaGrid models.	\$3,250	\$650	37.50%

EX-40GIG-SFFP-A	EX2-40S-2PA	40 Gigabit Ethernet Dual Port QSFP+ Optical Option for the EX40000E, EX40000E-SEC, EX63000E and EX63000-SEC only. Includes two qualified short-range QSFP+ Modules.	\$8,750	\$1,750	37.50%
EX-40GIG-SFPC-A	EX2-40T-2PA	40 Gigabit Ethernet Dual Port QSFP+ TWINAX Option for the EX40000E, EX40000E-SEC, EX63000E and EX63000-SEC only. Does not include twin axial cable.	\$3,750	\$750	37.50%
<b>Models with Encryption</b>					
EX7000-SEC	EX-7000-SEC	Disk Capacity: Raw: 20 TB, Useable: 14 TB. 7 TB Full Backup. Disks are encrypted.	\$32,055	\$6,411	37.50%
EX10000E-SEC	EX-10000E-SEC	Disk Capacity: Raw: 32 TB, Useable: 20 TB. 10 TB Full Backup. Disks are encrypted.	\$37,438	\$7,488	37.50%
EX13000E-SEC	EX-13000E-SEC	Disk Capacity: Raw: 40 TB, Useable: 28 TB. 14 TB Full Backup. Disks are encrypted.	\$43,101	\$8,620	37.50%
EX21000E-SEC	EX-21000E-SEC	Disk Capacity: Raw: 60 TB, Useable: 42 TB. 21 TB Full Backup. Disks are encrypted.	\$57,463	\$11,493	37.50%
EX32000E-SEC	EX-32000E-SEC	Disk Capacity: Raw: 84 TB, Useable: 66 TB. 32 TB Full Backup. Disks are encrypted. Includes 1 10 Gigabit Add on Card	\$78,049	\$15,610	37.50%
EX40000E-SEC	EX-40000E-SEC	Disk Capacity: Raw:96 TB, Useable: 78 TB. 40 TB Full Backup. Disks are encrypted. Includes 1 10 Gigabit Add on Card	\$95,055	\$19,011	37.50%
EX63000E-SEC	EX-63000E-SEC	Disk Capacity: Raw:144TB, Useable: 126TB, 63TB Full Backup. Disks are encrypted. Includes 1 10 Gigabit Add on Cards	\$145,899	\$29,180	37.50%
EX80-GRID-SEC	EX80-GRID-SEC	Disk Capacity: Raw:192TB, Useable: 156TB, 80TB Full Backup. Disks are encrypted. Includes 2 10 Gigabit Add on Cards	\$182,909	\$36,582	37.50%
EX103-GRID-SEC	EX103-GRID-SEC	Disk Capacity: Raw:240TB, Useable: 204TB, 103TB Full Backup. Disks are encrypted. Includes 2 10 Gigabit Add on Cards	\$234,135	\$46,827	37.50%
EX126-GRID-SEC	EX126-GRID-SEC	Disk Capacity: Raw:288TB, Useable: 252TB, 126TB Full Backup. Disks are encrypted. Includes 2 10 Gigabit Add on Cards	\$280,745	\$56,149	37.50%
EX189-GRID-SEC	EX189-GRID-SEC	Disk Capacity: Raw:432TB, Useable: 378TB, 189 TB Full Backup. Disks are encrypted. Includes 3 10 Gigabit Add on Cards	\$409,050	\$81,810	37.50%
EX252-GRID-SEC	EX252-GRID-SEC	Disk Capacity: Raw:576TB, Useable: 504TB, 252TB Full Backup. Disks are encrypted. Includes 4 10 Gigabit Add on Cards	\$530,116	\$106,023	37.50%
EX315-GRID-SEC	EX315-GRID-SEC	Disk Capacity: Raw:720TB, Useable: 630TB, 315TB Full Backup. Disks are encrypted. Includes 5 10 Gigabit Add on Cards	\$638,713	\$127,743	37.50%
EX378-GRID-SEC	EX378-GRID-SEC	Disk Capacity: Raw:864TB, Useable: 756TB, 378TB Full Backup. Disks are encrypted. Includes 6 10 Gigabit Add on Cards	\$743,286	\$148,657	37.50%
EX441-GRID-SEC	EX441-GRID-SEC	Disk Capacity: Raw:1008TB, Useable: 882TB, 441TB Full Backup. Disks are encrypted. Includes 9 10 Gigabit Add on Cards	\$839,818	\$167,964	37.50%
EX504-GRID-SEC	EX504-GRID-SEC	Disk Capacity: Raw:1152TB, Useable: 1008TB, 504TB Full Backup. Disks are encrypted. Includes 10 10 Gigabit Add on Cards	\$932,328	\$186,466	37.50%
EX567-GRID-SEC	EX567-GRID-SEC	Disk Capacity: Raw:1296TB, Useable: 1134TB, 567TB Full Backup. Disks are encrypted. Includes 9 10 Gigabit Add on Cards	\$1,020,976	\$204,195	37.50%
EX630-GRID-SEC	EX630-GRID-SEC	Disk Capacity: Raw:1440TB, Useable: 1260TB, 630TB Full Backup. Disks are encrypted. Includes 10 10 Gigabit Add on Cards	\$1,097,234	\$219,447	37.50%
EX693-GRID-SEC	EX693-GRID-SEC	Disk Capacity: Raw:1584TB, Useable: 1386TB, 693TB Full Backup. Disks are encrypted. Includes 11 10 Gigabit Add on Cards	\$1,169,633	\$233,927	37.50%
EX756-GRID-SEC	EX756-GRID-SEC	Disk Capacity: Raw:1728TB, Useable: 1512TB, 756TB Full Backup. Disks are encrypted. Includes 12 10 Gigabit Add on Cards	\$1,242,031	\$248,406	37.50%
EX819-GRID-SEC	EX819-GRID-SEC	Disk Capacity: Raw:1872TB, Useable: 1638TB, 819TB Full Backup. Disks are encrypted. Includes 13 10 Gigabit Add on Cards	\$1,306,384	\$261,277	37.50%
EX882-GRID-SEC	EX882-GRID-SEC	Disk Capacity: Raw:2016TB, Useable: 1764TB, 882TB Full Backup. Disks are encrypted. Includes 14 10 Gigabit Add on Cards	\$1,364,668	\$272,934	37.50%
EX945-GRID-SEC	EX945-GRID-SEC	Disk Capacity: Raw:2160TB, Useable: 1890TB, 945TB Full Backup. Disks are encrypted. Includes 15 10 Gigabit Add on Cards	\$1,418,280	\$283,656	37.50%
EX1008-GRID-SEC	EX1008-GRID-SEC	Disk Capacity: Raw:2304TB, Useable: 2016TB, 1008TB Full Backup. Disks are encrypted. Includes 16 10 Gigabit Add on Cards	\$1,467,448	\$293,490	37.50%