



illumio Core Visibility & Incident Response														
Product	SKU	Description	# of VENS											DIR Discount
			1-999	1,000 - 2,499	2,500 - 4,999	5,000 - 7,499	7,500 - 9,999	10,000 - 24,999	25,000 - 49,999	50,000 - 74,999	75,000 - 99,999	100K - 149,999	150,000+	
CORE	IL-CORE-S-VISIR-5	illumio Core Visibility and Incident Response: SaaS Policy Compute Engine One license per Windows or Linux operating system instance Risk-Based Visibility Ransomware mitigation and incident response (up to 5 ports)	\$75.00	\$63.00	\$57.00	\$50.00	\$44.00	\$38.00	\$32.00	\$25.00	\$22.00	\$19.00	\$15.00	20.00%
CORE	IL-CORE-VISIR-5	illumio Core Visibility and Incident Response: One license per Windows or Linux operating system instance Risk-Based Visibility Ransomware mitigation and incident response (up to 5 ports)	\$75.00	\$63.00	\$57.00	\$50.00	\$44.00	\$38.00	\$32.00	\$25.00	\$22.00	\$19.00	\$15.00	20.00%
CORE	IL-CORE-S-VISIR-25	illumio Core Visibility and Incident Response: SaaS Policy Compute Engine One license per Windows or Linux operating system instance Risk-Based Visibility Ransomware mitigation and incident response (up to 25 ports)	\$120.00	\$100.00	\$90.00	\$80.00	\$70.00	\$60.00	\$50.00	\$40.00	\$34.00	\$30.00	\$24.00	20.00%
CORE	IL-CORE-VISIR-25	illumio Core Visibility and Incident Response: One license per Windows or Linux operating system instance Risk-Based Visibility Ransomware mitigation and incident response (up to 25 ports)	\$120.00	\$100.00	\$90.00	\$80.00	\$70.00	\$60.00	\$50.00	\$40.00	\$34.00	\$30.00	\$24.00	20.00%
CORE	IL-CORE-S-VISIR-UNIX-5	illumio Core Visibility and Incident Response: SaaS Policy Compute Engine One license per Solaris or AIX operating system instance Risk-Based Visibility Ransomware mitigation and incident response (up to 5 ports)	\$135.00	\$113.00	\$101.00	\$90.00	\$79.00	\$68.00	\$56.00	\$45.00	\$38.00	\$34.00	\$27.00	20.00%
CORE	IL-CORE-VISIR-UNIX-5	illumio Core Visibility and Incident Response: SaaS Policy Compute Engine One license per Solaris or AIX operating system instance Risk-Based Visibility Ransomware mitigation and incident response (up to 5 ports)	\$135.00	\$113.00	\$101.00	\$90.00	\$79.00	\$68.00	\$56.00	\$45.00	\$38.00	\$34.00	\$27.00	20.00%
CORE	IL-CORE-S-VISIR-UNIX-25	illumio Core Visibility and Incident Response: SaaS Policy Compute Engine One license per Solaris or AIX operating system instance Risk-Based Visibility Ransomware mitigation and incident response (up to 25 ports)	\$216.00	\$180.00	\$162.00	\$144.00	\$126.00	\$108.00	\$90.00	\$72.00	\$61.00	\$54.00	\$43.00	20.00%
CORE	IL-CORE-VISIR-UNIX-25	illumio Core Visibility and Incident Response: One license per Solaris or AIX operating system instance Risk-Based Visibility Ransomware mitigation and incident response (up to 25 ports)	\$216.00	\$180.00	\$162.00	\$144.00	\$126.00	\$108.00	\$90.00	\$72.00	\$61.00	\$54.00	\$43.00	20.00%

illumio Core Visibility & Segmentation														
Product	SKU	Description	# of VENS											DIR Discount
			1-999	1,000 - 2,499	2,500 - 4,999	5,000 - 7,499	7,500 - 9,999	10,000 - 24,999	25,000 - 49,999	50,000 - 74,999	75,000 - 99,999	100K - 149,999	150,000+	
CORE	IL-CORE-S-SEG	illumio Core Visibility and Segmentation: SaaS Policy Compute Engine One license per Windows or Linux operating system instance Includes Visibility, Segmentation and SecureConnect	\$300.00	\$250.00	\$225.00	\$200.00	\$175.00	\$150.00	\$125.00	\$100.00	\$85.00	\$75.00	\$60.00	20.00%
CORE	IL-CORE-SEG	illumio Core Visibility and Segmentation: One license per Windows or Linux operating system instance Includes Visibility, Segmentation and SecureConnect	\$300.00	\$250.00	\$225.00	\$200.00	\$175.00	\$150.00	\$125.00	\$100.00	\$85.00	\$75.00	\$60.00	20.00%
CORE	IL-CORE-S-SEG-UNIX	illumio Core Visibility and Segmentation: SaaS Policy Compute Engine One license per AIX or Solaris OS instance Includes SLES/RHEL/CentOS on IBM Power Series Includes Visibility, Segmentation and SecureConnect	\$540.00	\$450.00	\$405.00	\$360.00	\$315.00	\$270.00	\$225.00	\$180.00	\$153.00	\$135.00	\$108.00	20.00%
CORE	IL-CORE-SEG-UNIX	illumio Core Visibility and Segmentation: One license per AIX or Solaris OS instance Includes SLES/RHEL/CentOS on IBM Power Series Includes Visibility, Segmentation and SecureConnect	\$540.00	\$450.00	\$405.00	\$360.00	\$315.00	\$270.00	\$225.00	\$180.00	\$153.00	\$135.00	\$108.00	20.00%
CORE	IL-CORE-S-SEG-AS400	illumio Core Visibility and Segmentation: SaaS Policy Compute Engine One license per AIX or Solaris OS instance Includes SLES/RHEL/CentOS on IBM Power Series Includes Visibility, Segmentation and SecureConnect	\$540.00	\$450.00	\$405.00	\$360.00	\$315.00	\$270.00	\$225.00	\$180.00	\$153.00	\$135.00	\$108.00	20.00%
CORE	IL-CORE-SEG-AS400	illumio Core Visibility and Segmentation: One license per AIX or Solaris OS instance Includes SLES/RHEL/CentOS on IBM Power Series Includes Visibility, Segmentation and SecureConnect	\$540.00	\$450.00	\$405.00	\$360.00	\$315.00	\$270.00	\$225.00	\$180.00	\$153.00	\$135.00	\$108.00	20.00%

illumio Core Visibility & Segmentation														
Product	SKU	Description	# of VENS											DIR Discount
			1-999	1,000 - 2,499	2,500 - 4,999	5,000 - 7,499	7,500 - 9,999	10,000 - 24,999	25,000 - 49,999	50,000 - 74,999	75,000 - 99,999	100K - 149,999	150,000+	
CORE	IL-CORE-NEN-SEG	illumio Core Visibility and Segmentation: One license per Switch port or Virtual IP	\$300.00	\$250.00	\$225.00	\$200.00	\$175.00	\$150.00	\$125.00	\$100.00	\$85.00	\$75.00	\$60.00	20.00%
CORE	IL-CORE-NEN-S-SEG	illumio Core Visibility and Segmentation: SaaS Policy Compute Engine One license per Switch port or Virtual IP	\$300.00	\$250.00	\$225.00	\$200.00	\$175.00	\$150.00	\$125.00	\$100.00	\$85.00	\$75.00	\$60.00	20.00%

Product	SKU	Description	# of VENS				DIR
			1-999	1,000-2,499	2,500-4,999	5,000+	
CORE	IL-CORE-S-SEG-XDTA	illumio Core Visibility and Segmentation: SaaS Policy Compute Engine One license per Exadata database/compute node or ZDLRA Compute Server, including VIP Includes Visibility, Segmentation and SecureConnect	\$2,950.00	\$2,450.00	\$1,950.00	\$1,450.00	20.00%
CORE	IL-CORE-SEG-XDTA	illumio Core Visibility and Segmentation: One license per Exadata database/compute node or ZDLRA Compute Server, including VIP Includes Visibility, Segmentation and SecureConnect	\$2,950.00	\$2,450.00	\$1,950.00	\$1,450.00	20.00%

Product	SKU	Description	# of VENS											DIR Discount	
			1-999	1K - 2,499	DIR Discount										
CORE	IL-CORE-S-SEG-EXTSPT	illumio Core Visibility and Segmentation: SaaS Policy Compute Engine One license per RedHat/CentOS instance Includes Visibility and Segmentation	\$450.00	\$375.00	20.00%										
CORE	IL-CORE-SEG-EXTSPT	illumio Core Visibility and Segmentation: One license per RedHat/CentOS instance Includes Visibility and Segmentation	\$450.00	\$375.00	20.00%										

illumio Core Visibility and Segmentation for IBM				
Product	SKU	Description	Per VEN	DIR
CORE	IL-CORE-SEG-ISERIES	illumio Core Visibility and Segmentation: One NEN and Flowlink license per IBM i-series LPAR Programs i-series native controls Includes limited license for Precisely Secure Access Manager	\$2,500.00	20.00%
CORE	IL-CORE-SEG-ZLX	illumio Core Visibility and Segmentation: One license per IBM zLinux IFL (Integrated Facility for Linux) Supported Linux OS include RHEL 7.x and RHEL 8.x Includes Visibility, Segmentation and SecureConnect	\$4,000.00	20.00%

CORE	IL-CORE-SEG-ZOS	Ilumio Core Visibility and Segmentation: One NEN and Flowlink license per IBM zOS LPAR (Logical Partition) Program zOS native controls for IBM zOS environments Includes Visibility, Segmentation	\$6,000.00	20.00%
CORE	IL-CORE-S-SEG-I-SERIES	Ilumio Core Visibility and Segmentation: SaaS Policy Compute Engine One NEN and Flowlink license per IBM I-series LPAR Programs I-series native controls Includes limited license for Precisely Secure Access Manager	\$2,500.00	20.00%
CORE	IL-CORE-S-SEG-ZLX	Ilumio Core Visibility and Segmentation: SaaS Policy Compute Engine One license per IBM zLinux IFL (Integrated Facility for Linux) Supported Linux OS include RHEL 7.x and RHEL 8.x Includes Visibility, Segmentation and SecureConnect	\$4,000.00	20.00%
CORE	IL-CORE-S-SEG-ZOS	Ilumio Core Visibility and Segmentation: SaaS Policy Compute Engine One NEN and Flowlink license per IBM zOS LPAR (Logical Partition) Program zOS native controls for IBM zOS environments Includes Visibility, Segmentation	\$6,000.00	20.00%

Ilumio Core Visibility and Segmentation for Containers														
Product	SKU	Description	# of VENS											DIR Discount
			1-999	1,000 - 2,499	2,500 - 4,999	5,000 - 7,499	7,500 - 9,999	10,000 - 24,999	25,000 - 49,999	50,000 - 74,999	75,000 - 99,999	100K - 149,999	150,000+	
CORE	IL-CORE-S-CNTR-VISIR	Ilumio Core Risk-Based Visibility and Incident Response: SaaS Policy Compute Engine One license per VEN with container host (Max 30 Pods/Host)	\$150.00	\$123.00	\$101.00	\$88.00	\$74.00	\$60.00	\$54.00	\$48.00	\$44.00	\$26.00	\$23.00	20.00%
CORE	IL-CORE-S-CNTR	Ilumio Core Risk-Based Visibility and Segmentation: SaaS Policy Compute Engine, One license per VEN with container host (Max 30 Pods/Host)	\$600.00	\$490.00	\$405.00	\$350.00	\$295.00	\$240.00	\$215.00	\$190.00	\$175.00	\$105.00	\$90.00	20.00%
CORE	IL-CORE-CNTR-VISIR	Ilumio Core Risk-Based Visibility and Incident Response: One license per VEN with container host (Max 30 Pods/Host)	\$150.00	\$123.00	\$101.00	\$88.00	\$74.00	\$60.00	\$54.00	\$48.00	\$44.00	\$26.00	\$23.00	20.00%
CORE	IL-CORE-CNTR	Ilumio Core Risk-Based Visibility and Segmentation: One license per VEN with container host (Max 30 Pods/Host)	\$600.00	\$490.00	\$405.00	\$350.00	\$295.00	\$240.00	\$215.00	\$190.00	\$175.00	\$105.00	\$90.00	20.00%
Container Add-On Packs														
Product	SKU	Description	1-19,999	20,000 - 49,999	50,000 - 99,999	100,000 - 149,999	150,000 - 199,999	200,000 - 499,999	500,000 - 999,999	1,000,000 - 1,499,999	1,500,000 - 1,999,999	2,000,000 - 2,999,999	3,000,000+	DIR Discount
CORE	IL-CORE-CNTR-PACK	Ilumio Core Risk-Based Visibility and Segmentation: Additional Containers (Max 30 Pods/Host)	\$10.00	\$8.00	\$6.00	\$5.00	\$4.00	\$3.00	\$3.00	\$3.00	\$3.00	\$1.00	\$1.00	20.00%
CORE	IL-CORE-S-CNTR-PACK	Ilumio Core Risk-Based Visibility and Segmentation: Additional Containers (Max 30 Pods/Host), SaaS Policy Compute Engine	\$10.00	\$8.00	\$6.00	\$5.00	\$4.00	\$3.00	\$3.00	\$3.00	\$3.00	\$1.00	\$1.00	20.00%

Ilumio Core Flowlink				
Product	SKU	Description	List Price	DIR Discount
CORE	IL-CORE-S-FLOW	Ilumio Core Flowlink Hosted Subscription per 1,000 Hosts: SaaS Policy Compute Engine	\$20,000.00	20.00%
CORE	IL-CORE-FLOW	Ilumio Core Flowlink Hosted Subscription per 1,000 Hosts	\$20,000.00	20.00%

Ilumio Core Enterprise Support (Mandatory)				
Product	SKU	Description	List Price	DIR Discount
SUPPORT	IL-SPT-ENT	Ilumio Enterprise Support: - 7x24 availability: Phone, email and web - Remote response - All maintenance releases and software updates - Full access to the Support web site resources and self-paced training.	18% of Net Subscription	15.00%

Ilumio Core Visibility & Segmentation														
Product Group	SKU	Description	# of VENS											DIR Discount
			1-999	1,000 - 2,499	2,500 - 4,999	5,000 - 7,499	7,500 - 9,999	10,000 - 24,999	25,000 - 49,999	50,000 - 74,999	75,000 - 99,999	100K - 149,999	150,000+	
CORE	IL-CORE-S-SEG-UPG5	Ilumio Core Visibility and Segmentation Upgrade 5 Port: SaaS Policy Compute Engine One license per Windows or Linux operating system instance Includes Visibility, Segmentation and SecureConnect	\$225.00	\$187.00	\$168.00	\$150.00	\$131.00	\$112.00	\$93.00	\$75.00	\$63.00	\$56.00	\$45.00	20.00%
CORE	IL-CORE-SEG-UPG5	Ilumio Core Visibility and Segmentation Upgrade 5 Port: One license per Windows or Linux operating system instance Includes Visibility, Segmentation and SecureConnect	\$225.00	\$187.00	\$168.00	\$150.00	\$131.00	\$112.00	\$93.00	\$75.00	\$63.00	\$56.00	\$45.00	20.00%
CORE	IL-CORE-S-SEG-UNIX-UPG5	Ilumio Core Visibility and Segmentation Upgrade 5 Port: SaaS Policy Compute Engine One license per AIX or Solaris OS instance Includes SLES/RHEL/CentOS on IBM Power Series Includes Visibility, Segmentation and SecureConnect	\$405.00	\$337.00	\$304.00	\$270.00	\$236.00	\$202.00	\$169.00	\$135.00	\$115.00	\$101.00	\$81.00	20.00%
CORE	IL-CORE-SEG-UNIX-UPG5	Ilumio Core Visibility and Segmentation Upgrade 5 Port: One license per AIX or Solaris OS instance Includes SLES/RHEL/CentOS on IBM Power Series Includes Visibility, Segmentation and SecureConnect	\$405.00	\$337.00	\$304.00	\$270.00	\$236.00	\$202.00	\$169.00	\$135.00	\$115.00	\$101.00	\$81.00	20.00%
CORE	IL-CORE-S-SEG-UPG25	Ilumio Core Visibility and Segmentation Upgrade 25 Ports: SaaS Policy Compute Engine One license per Windows or Linux operating system instance Includes Visibility, Segmentation and SecureConnect	\$180.00	\$150.00	\$135.00	\$120.00	\$105.00	\$90.00	\$75.00	\$60.00	\$51.00	\$45.00	\$36.00	20.00%
CORE	IL-CORE-SEG-UPG25	Ilumio Core Visibility and Segmentation Upgrade 25 Ports: One license per Windows or Linux operating system instance Includes Visibility, Segmentation and SecureConnect	\$180.00	\$150.00	\$135.00	\$120.00	\$105.00	\$90.00	\$75.00	\$60.00	\$51.00	\$45.00	\$36.00	20.00%
CORE	IL-CORE-S-SEG-UNIX-UPG25	Ilumio Core Visibility and Segmentation Upgrade 25 Ports: SaaS Policy Compute Engine One license per AIX or Solaris OS instance Includes SLES/RHEL/CentOS on IBM Power Series Includes Visibility, Segmentation and SecureConnect	\$324.00	\$270.00	\$243.00	\$216.00	\$189.00	\$162.00	\$135.00	\$108.00	\$92.00	\$81.00	\$65.00	20.00%
CORE	IL-CORE-SEG-UNIX-UPG25	Ilumio Core Visibility and Segmentation Upgrade 25 Ports: One license per AIX or Solaris OS instance Includes SLES/RHEL/CentOS on IBM Power Series Includes Visibility, Segmentation and SecureConnect	\$324.00	\$270.00	\$243.00	\$216.00	\$189.00	\$162.00	\$135.00	\$108.00	\$92.00	\$81.00	\$65.00	20.00%
CLOUDSECURE	IL-CLOUDSECURE-UPG	Ilumio CloudSecure Upgrade From Visibility to Enforcement: SaaS Policy Compute Engine One license per Cloud object Cloud Visibility and Enforcement	\$225.00	\$187.50	\$168.75	\$150.00	\$131.25	\$112.50	\$93.75	N/A	N/A	N/A	N/A	20.00%
CORE	IL-CORE-S-CNTR-UPG	Ilumio Core Visibility and Segmentation Upgrade: SaaS Policy Compute Engine One license per VEN with container host (Max 30 Pods/Host)	\$450.00	\$369.00	\$303.00	\$264.00	\$222.00	\$180.00	\$162.00	\$144.00	\$132.00	\$78.00	\$69.00	20.00%
CORE	IL-CORE-CNTR-UPG	Ilumio Core Visibility and Segmentation Upgrade: One license per VEN with container host (Max 30 Pods/Host)	\$450.00	\$369.00	\$303.00	\$264.00	\$222.00	\$180.00	\$162.00	\$144.00	\$132.00	\$78.00	\$69.00	20.00%

Ilumio Endpoint Visibility & Segmentation														
Product	SKU	Description	# of VENS											DIR Discount
			1-999	1,000 - 4,999	5,000 - 7,499	7,500 - 9,999	10,000 - 24,999	25,000 - 49,999	50,000 - 99,999	100,000+				
ENDPOINT	IL-ENDPT-S-SEG-UPG5	Ilumio Endpoint Visibility and Incident Response Upgrade 5 Port: SaaS Policy Compute Engine One license per Windows 7 or Windows 10 or Mac endpoint Risk-Based Visibility and Segmentation	\$41.25	\$33.75	\$26.25	\$18.75	\$15.00	\$11.25	\$7.50	\$3.75				20.00%
ENDPOINT	IL-ENDPT-S-SEG-UPG25	Ilumio Endpoint Visibility and Incident Response Upgrade 25 Port: SaaS Policy Compute Engine One license per Windows 7 or Windows 10 or Mac endpoint Risk-Based Visibility and Segmentation	\$33.00	\$27.00	\$21.00	\$15.00	\$12.00	\$9.00	\$6.00	\$3.00				20.00%
ENDPOINT	IL-ENDPT-SEG-UPG5	Ilumio Endpoint Visibility and Incident Response Upgrade 5 Port: One license per Windows 7 or Windows 10 endpoint Risk-Based Visibility and Segmentation	\$41.25	\$33.75	\$26.25	\$18.75	\$15.00	\$11.25	\$7.50	\$3.75				20.00%

ENDPOINT	IL-ENDPT-SEG-UPG25	Illumio Endpoint Visibility and Incident Response Upgrade 25 Port: One license per Windows 7 or Windows 10 endpoint Risk-Based Visibility and Segmentation	\$33.00	\$27.00	\$21.00	\$15.00	\$12.00	\$9.00	\$6.00	\$3.00	20.00%
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Illumio Core Vulnerability Maps Upgrade				
Product Group	SKU	Description	List Price	DIR Discount
CORE	IL-VMAPS-UPG	Illumio Vulnerability Maps: View application dependency map with vulnerability data from Qualys and Tenable	25% of Net Subscription	15.00%
CORE	IL-VMAPS-S-UPG	Illumio Vulnerability Maps: View application dependency map with vulnerability data from Qualys and Tenable SaaS Policy Compute Engine	25% of Net Subscription	15.00%

Illumio Core Visibility and Segmentation - SaaS Data Storage Upgrade				
Product Group	SKU	Description	List Price	DIR Discount
CORE	IL-CORE-S-DATAPLUS	Capacity Increase for data storage, processing and analysis for Illumio Core SaaS - 50GB increments - Adds additional capacity to existing per VEN allowance	\$12,000.00	20.00%

Illumio Endpoint Visibility & Incident Response											
Product Group	SKU	Description	# of Endpoints								DIR Discount
			1-999	1,000 - 4,999	5,000 - 7,499	7,500 - 9,999	10,000 - 24,999	25,000 - 49,999	50,000 - 99,999	100,000 +	
ENDPOINT	IL-ENDPT-S-VISIR-5	Illumio Endpoint Visibility and Incident Response: SaaS Policy Compute Engine One license per Windows 7 or Windows 10 or Mac endpoint Risk-Based Visibility Ransomware mitigation and incident response (up to 5 ports)	\$13.75	\$11.25	\$8.75	\$6.25	\$5.00	\$3.75	\$2.50	\$1.25	20.00%
ENDPOINT	IL-ENDPT-S-VISIR-25	Illumio Endpoint Visibility and Incident Response: SaaS Policy Compute Engine One license per Windows 7 or Windows 10 or Mac endpoint Risk-Based Visibility Ransomware mitigation and incident response (up to 25 ports)	\$22.00	\$18.00	\$14.00	\$10.00	\$8.00	\$6.00	\$4.00	\$2.00	20.00%
ENDPOINT	IL-ENDPT-VISIR-5	Illumio Endpoint Visibility and Incident Response: One license per Windows 7 or Windows 10 endpoint Risk-Based Visibility Ransomware mitigation and incident response (up to 5 ports)	\$13.75	\$11.25	\$8.75	\$6.25	\$5.00	\$3.75	\$2.50	\$1.25	20.00%
ENDPOINT	IL-ENDPT-VISIR-25	Illumio Endpoint Visibility and Incident Response: One license per Windows 7 or Windows 10 endpoint Risk-Based Visibility Ransomware mitigation and incident response (up to 25 ports)	\$22.00	\$18.00	\$14.00	\$10.00	\$8.00	\$6.00	\$4.00	\$2.00	20.00%

Illumio Endpoint Visibility & Segmentation											
Product Group	SKU	Description	# of Endpoints								DIR Discount
			1-999	1,000 - 4,999	5,000 - 7,499	7,500 - 9,999	10,000 - 24,999	25,000 - 49,999	50,000 - 99,999	100,000 +	
ENDPOINT	IL-ENDPT-S-SEG	Illumio Endpoint Visibility and Segmentation: SaaS Policy Compute Engine One license per Windows 7 or Windows 10 or Mac endpoint Risk-Based Visibility and Segmentation	\$55.00	\$45.00	\$35.00	\$25.00	\$20.00	\$15.00	\$10.00	\$5.00	20.00%
ENDPOINT	IL-ENDPT-SEG	Illumio Endpoint Visibility and Segmentation: One license per Windows 7 or Windows 10 endpoint Risk-Based Visibility and Segmentation	\$55.00	\$45.00	\$35.00	\$25.00	\$20.00	\$15.00	\$10.00	\$5.00	20.00%

Illumio Endpoint Enterprise Support (Mandatory)				
Product Group	SKU	Description	List Price	DIR Discount
SUPPORT	IL-SPT-ENT	Illumio Enterprise Support: - 7x24 availability: Phone, email and web - Remote response - All maintenance releases and software updates - Full access to the Support web site resources and self-paced training.	18% of Net Subscription	15.00%