



Cloudian Partner Price List - August 2024

US-EMEA v6.8

HyperStore Appliance Models				
Product Type	Product Name	Product Code	List Price (USD)	DIR Discount
Hardware	HSA-1610 Hardware Server	HW-HSA-1610	USD 14,780.00	30.00%
Hardware	HSA-1612 Hardware Server	HW-HSA-1612	USD 14,880.00	30.00%
Hardware	HSA-1614 Hardware Server	HW-HSA-1614	USD 14,980.00	30.00%
Hardware	HSA-1616 Hardware Server	HW-HSA-1616	USD 15,060.00	30.00%
Hardware	HSA-1618 Hardware Server	HW-HSA-1618	USD 15,920.00	30.00%
Hardware	HSA-4212 Hardware Server	HW-HSA-4212	USD 50,090.00	30.00%
Hardware	HSA-4214 Hardware Server	HW-HSA-4214	USD 51,380.00	30.00%
Hardware	HSA-4216 Hardware Server	HW-HSA-4216	USD 51,780.00	30.00%
Hardware	HSA-4218 Hardware Server	HW-HSA-4218	USD 56,070.00	30.00%
Hardware	HSA-4418 Hardware Server	HW-HSA-4418	USD 80,300.00	30.00%
Hardware	HSA-1716 Hardware Server	HW-HSA-1716	USD 16,810.00	30.00%
Hardware	HSA-1718 Hardware Server	HW-HSA-1718	USD 17,560.00	30.00%
Hardware	HSA-1720 Hardware Server	HW-HSA-1720	USD 17,990.00	30.00%
Hardware	HSA-1722 Hardware Server	HW-HSA-1722	USD 19,860.00	30.00%
Hardware	HSA-2116 Hardware Server	HW-HSA-2116	USD 25,330.00	30.00%
Hardware	HSA-2118 Hardware Server	HW-HSA-2118	USD 27,180.00	30.00%
Hardware	HSA-2120 Hardware Server	HW-HSA-2120	USD 28,040.00	30.00%
Hardware	HSA-2122 Hardware Server	HW-HSA-2122	USD 31,780.00	30.00%
Hardware	HSA-4316 Hardware Server	HW-HSA-4316	USD 57,650.00	30.00%
Hardware	HSA-4318 Hardware Server	HW-HSA-4318	USD 62,080.00	30.00%
Hardware	HSA-4320 Hardware Server	HW-HSA-4320	USD 64,130.00	30.00%
Hardware	HSA-4322 Hardware Server	HW-HSA-4322	USD 73,090.00	30.00%
Appliance Options				
Hardware	10/25Gb NIC (2-port) - PCIe	HW-NIC-25Gb	USD 490.00	30.00%
Hardware	10/25Gb NIC (2-port) - AOC PCIe	HW-NIC-AOC-25Gb	USD 490.00	30.00%
Hardware	40/100Gb NIC (2-port) - AOC PCIe	HW-NIC-AOC-100Gb	USD 1,460.00	30.00%
Hardware	10/25Gb NIC (2-port) - AIOM OCP	HW-NIC-AIOM-25Gb	USD 300.00	30.00%
Hardware	40/100Gb NIC (2-port) - AIOM OCP	HW-NIC-AIOM-100Gb	USD 1,340.00	30.00%
Hardware	10GBBaseT (RJ45) NIC (2-port) - AIOM OCP	HW-NIC-AIOM-10GBT	USD 350.00	30.00%
Hardware	10/25Gb NIC (2-port) - OCP (HSA-1600 Option 1 Only)	HW-ADDNIC-25Gb	USD 330.00	30.00%
Hardware	10GBBaseT (RJ45) NIC (2-port) - (HSA-1600 and HSF-1000 Only)	HW-ADDNIC-10GBT	USD 540.00	30.00%
Hardware	10GBBaseT (RJ45) NIC (2-port) - AOC PCIe	HW-ADDNIC-AOC-10GBT	USD 540.00	30.00%
Hardware	1.92TB 7mm NVMe Drives Option	HW-NVMe7-1920GB	USD 950.00	30.00%
Hardware	3.84TB 7mm NVMe Drives Option	HW-NVMe7-3840GB	USD 1,750.00	30.00%
Hardware	7.68TB 7mm NVMe Drives Option	HW-NVMe7-7680GB	USD 3,360.00	30.00%
Hardware	3.84TB 15mm NVMe Drives Option	HW-NVMe15-3840GB	USD 1,840.00	30.00%
Hardware	7.68TB 15mm NVMe Drives Option	HW-NVMe15-7680GB	USD 3,430.00	30.00%
Hardware	15.36TB 15mm NVMe Drives Option	HW-NVMe15-15360GB	USD 6,590.00	30.00%
Hardware	SuperMicro BMC Advanced Data Center Management Software License	HW-SMC-DCMS-Single	USD 200.00	30.00%
Hardware Spare Options				
Hardware	Spare 8TB SAS HDD	Spare-HDD-8TB	USD 240.00	30.00%
Hardware	Spare 10TB SAS HDD	Spare-HDD-10TB	USD 400.00	30.00%
Hardware	Spare 12TB SAS HDD	Spare-HDD-12TB	USD 400.00	30.00%
Hardware	Spare 14TB SAS HDD	Spare-HDD-14TB	USD 420.00	30.00%
Hardware	Spare 16TB SAS HDD	Spare-HDD-16TB	USD 430.00	30.00%
Hardware	Spare 18TB SAS HDD	Spare-HDD-18TB	USD 500.00	30.00%
Hardware	Spare 20TB SAS HDD	Spare-HDD-20TB	USD 540.00	30.00%
Hardware	Spare 22TB SAS HDD	Spare-HDD-22TB	USD 680.00	30.00%
Hardware	Spare 1.92TB 7mm NVMe Drive	Spare-NVMe7-1920GB	USD 490.00	30.00%
Hardware	Spare 3.84TB 7mm NVMe Drive	Spare-NVMe7-3840GB	USD 890.00	30.00%
Hardware	Spare 7.68TB 7mm NVMe Drive	Spare-NVMe7-7680GB	USD 1,700.00	30.00%
Hardware	Spare 3.84TB 15mm NVMe Drive	Spare-NVMe15-3840GB	USD 940.00	30.00%
Hardware	Spare 7.68TB 15mm NVMe Drive	Spare-NVMe15-7680GB	USD 1,730.00	30.00%
Hardware	Spare 15.36TB 15mm NVMe Drive	Spare-NVMe15-15360GB	USD 3,310.00	30.00%
Hardware	Spare 480GB M.2 NVMe Drive	Spare-NVMeM2-480GB	USD 240.00	30.00%
Hardware	Spare 10/25Gb NIC (2-port) - PCIe	Spare-NIC-25Gb	USD 500.00	30.00%
Hardware	10/25Gb NIC (2-port) - AOC PCIe	Spare-HW-NIC-AOC-25Gb	USD 500.00	30.00%
Hardware	Spare 40/100Gb NIC (2-port) - AOC PCIe	Spare-NIC-AOC-100Gb	USD 1,500.00	30.00%
Hardware	Spare 10/25Gb NIC (2-port) - AIOM OCP	Spare-HW-NIC-AIOM-25Gb	USD 310.00	30.00%
Hardware	Spare 40/100Gb NIC (2-port) - AIOM OCP	Spare-HW-NIC-AIOM-100Gb	USD 1,380.00	30.00%
Hardware	Spare 10GBBaseT (RJ45) NIC (2-port) - AIOM OCP	Spare-HW-NIC-AIOM-10GBT	USD 360.00	30.00%
Hardware	Spare 10/25Gb NIC (2-port) - OCP (HSA-1600 Option 1 Only)	Spare-ADDNIC-25Gb	USD 370.00	30.00%
Hardware	Spare 10GBBaseT (RJ45) NIC (2-port) - AOC PCIe	Spare-ADDNIC-AOC-10GBT	USD 560.00	30.00%
Hardware	Spare HSA-1600 Chassis	Spare-HSA-1600	USD 10,340.00	30.00%
Hardware	Spare HSA-4200 Chassis	Spare-HSA-4200	USD 28,150.00	30.00%
Hardware	Spare HSA-4400 Chassis	Spare-HSA-4400	USD 35,020.00	30.00%
Hardware	Spare HSA-1700 Chassis	Spare-HSA-1700	USD 11,930.00	30.00%
Hardware	Spare HSA-2100 Chassis	Spare-HSA-2100	USD 14,980.00	30.00%
Hardware	Spare HSA-4300 Chassis	Spare-HSA-4300	USD 33,260.00	30.00%
Hardware	128GB Memory Upgrade Kit	Spare-MEM-128GB-01	USD 910.00	30.00%
Appliance Support Options				
Support	HSA-1600 Appliance Series, 12 Month Standard Hardware Support	HW-HSA-1600-12m	USD 1,020.00	10.00%
Support	HSA-1600 Appliance Series, 36 Month Standard Hardware Support	HW-HSA-1600-36m	USD 2,480.00	10.00%
Support	HSA-1600 Appliance Series, 60 Month Standard Hardware Support	HW-HSA-1600-60m	USD 3,230.00	10.00%
Support	HSA-4200 Appliance Series, 12 Month Standard Hardware Support	HW-HSA-4200-12m	USD 2,770.00	10.00%

Support	HSA-4200 Appliance Series, 36 Month Standard Hardware Support	HW-HSA-4200-36m	USD 6,760.00	10.00%
Support	HSA-4200 Appliance Series, 60 Month Standard Hardware Support	HW-HSA-4200-60m	USD 8,780.00	10.00%
Support	HSA-4400 Appliance Series, 12 Month Standard Hardware Support	HW-HSA-4400-12m	USD 3,450.00	10.00%
Support	HSA-4400 Appliance Series, 36 Month Standard Hardware Support	HW-HSA-4400-36m	USD 8,400.00	10.00%
Support	HSA-4400 Appliance Series, 60 Month Standard Hardware Support	HW-HSA-4400-60m	USD 10,930.00	10.00%
Support	HSA-1700 Appliance Series, 12 Month Standard Hardware Support	HW-HSA-1700-12m	USD 1,140.00	10.00%
Support	HSA-1700 Appliance Series, 36 Month Standard Hardware Support	HW-HSA-1700-36m	USD 2,770.00	10.00%
Support	HSA-1700 Appliance Series, 60 Month Standard Hardware Support	HW-HSA-1700-60m	USD 3,600.00	10.00%
Support	HSA-2100 Appliance Series, 12 Month Standard Hardware Support	HW-HSA-2100-12m	USD 1,490.00	10.00%
Support	HSA-2100 Appliance Series, 36 Month Standard Hardware Support	HW-HSA-2100-36m	USD 3,630.00	10.00%
Support	HSA-2100 Appliance Series, 60 Month Standard Hardware Support	HW-HSA-2100-60m	USD 4,720.00	10.00%
Support	HSA-4300 Appliance Series, 12 Month Standard Hardware Support	HW-HSA-4300-12m	USD 3,260.00	10.00%
Support	HSA-4300 Appliance Series, 36 Month Standard Hardware Support	HW-HSA-4300-36m	USD 7,940.00	10.00%
Support	HSA-4300 Appliance Series, 60 Month Standard Hardware Support	HW-HSA-4300-60m	USD 10,320.00	10.00%
Support	HSA-1600 Non-Returnable Drive Fee, 12 month term	HSA-1600-NRD-12m	USD 570.00	10.00%
Support	HSA-1600 Non-Returnable Drive Fee, 36 month term	HSA-1600-NRD-36m	USD 1,540.00	10.00%
Support	HSA-1600 Non-Returnable Drive Fee, 60 month term	HSA-1600-NRD-60m	USD 2,290.00	10.00%
Support	HSA-4200 Non-Returnable Drive Fee, 12 month term	HSA-4200-NRD-12m	USD 2,370.00	10.00%
Support	HSA-4200 Non-Returnable Drive Fee, 36 month term	HSA-4200-NRD-36m	USD 6,400.00	10.00%
Support	HSA-4200 Non-Returnable Drive Fee, 60 month term	HSA-4200-NRD-60m	USD 9,490.00	10.00%
Support	HSA-4400 Non-Returnable Drive Fee, 12 month term	HSA-4400-NRD-12m	USD 3,500.00	10.00%
Support	HSA-4400 Non-Returnable Drive Fee, 36 month term	HSA-4400-NRD-36m	USD 9,440.00	10.00%
Support	HSA-4400 Non-Returnable Drive Fee, 60 month term	HSA-4400-NRD-60m	USD 13,990.00	10.00%
Support	HSA-1600 Non-Returnable Chassis Fee, 12 month term	HSA-1600-NRC-12m	USD 950.00	10.00%
Support	HSA-1600 Non-Returnable Chassis Fee, 36 month term	HSA-1600-NRC-36m	USD 2,550.00	10.00%
Support	HSA-1600 Non-Returnable Chassis Fee, 60 month term	HSA-1600-NRC-60m	USD 3,800.00	10.00%
Support	HSA-4200 Non-Returnable Chassis Fee, 12 month term	HSA-4200-NRC-12m	USD 2,500.00	10.00%
Support	HSA-4200 Non-Returnable Chassis Fee, 36 month term	HSA-4200-NRC-36m	USD 6,750.00	10.00%
Support	HSA-4200 Non-Returnable Chassis Fee, 60 month term	HSA-4200-NRC-60m	USD 10,000.00	10.00%
Support	HSA-4400 Non-Returnable Chassis Fee, 12 month term	HSA-4400-NRC-12m	USD 2,750.00	10.00%
Support	HSA-4400 Non-Returnable Chassis Fee, 36 month term	HSA-4400-NRC-36m	USD 7,430.00	10.00%
Support	HSA-4400 Non-Returnable Chassis Fee, 60 month term	HSA-4400-NRC-60m	USD 11,000.00	10.00%
Support	HSA-1700 Non-Returnable Drive Fee, 12 month term	HSA-1700-NRD-12m	USD 730.00	10.00%
Support	HSA-1700 Non-Returnable Drive Fee, 36 month term	HSA-1700-NRD-36m	USD 1,980.00	10.00%
Support	HSA-1700 Non-Returnable Drive Fee, 60 month term	HSA-1700-NRD-60m	USD 2,930.00	10.00%
Support	HSA-2100 Non-Returnable Drive Fee, 12 month term	HSA-2100-NRD-12m	USD 1,440.00	10.00%
Support	HSA-2100 Non-Returnable Drive Fee, 36 month term	HSA-2100-NRD-36m	USD 3,890.00	10.00%
Support	HSA-2100 Non-Returnable Drive Fee, 60 month term	HSA-2100-NRD-60m	USD 5,760.00	10.00%
Support	HSA-4300 Non-Returnable Drive Fee, 12 month term	HSA-4300-NRD-12m	USD 3,180.00	10.00%
Support	HSA-4300 Non-Returnable Drive Fee, 36 month term	HSA-4300-NRD-36m	USD 8,590.00	10.00%
Support	HSA-4300 Non-Returnable Drive Fee, 60 month term	HSA-4300-NRD-60m	USD 12,730.00	10.00%
Support	HSA-1700 Non-Returnable Chassis Fee, 12 month term	HSA-1700-NRC-12m	USD 1,050.00	10.00%
Support	HSA-1700 Non-Returnable Chassis Fee, 36 month term	HSA-1700-NRC-36m	USD 2,840.00	10.00%
Support	HSA-1700 Non-Returnable Chassis Fee, 60 month term	HSA-1700-NRC-60m	USD 4,200.00	10.00%
Support	HSA-2100 Non-Returnable Chassis Fee, 12 month term	HSA-2100-NRC-12m	USD 1,380.00	10.00%
Support	HSA-2100 Non-Returnable Chassis Fee, 36 month term	HSA-2100-NRC-36m	USD 3,720.00	10.00%
Support	HSA-2100 Non-Returnable Chassis Fee, 60 month term	HSA-2100-NRC-60m	USD 5,510.00	10.00%
Support	HSA-4300 Non-Returnable Chassis Fee, 12 month term	HSA-4300-NRC-12m	USD 3,010.00	10.00%
Support	HSA-4300 Non-Returnable Chassis Fee, 36 month term	HSA-4300-NRC-36m	USD 8,140.00	10.00%
Support	HSA-4300 Non-Returnable Chassis Fee, 60 month term	HSA-4300-NRC-60m	USD 12,050.00	10.00%
<b>Appliance Onsite Support Options</b>				
Support	HSA-1600 12 Month NBD Onsite Support (US/EU)	HSA-1600-Onsite-NBD-US-EU-12m	USD 330.00	10.00%
Support	HSA-1600 36 Month NBD Onsite Support (US/EU)	HSA-1600-Onsite-NBD-US-EU-36m	USD 1,002.00	10.00%
Support	HSA-1600 60 Month NBD Onsite Support (US/EU)	HSA-1600-Onsite-NBD-US-EU-60m	USD 1,910.00	10.00%
Support	HSA-4100 12 Month NBD Onsite Support (US/EU)	HSA-4100-Onsite-NBD-US-EU-12m	USD 1,320.00	10.00%
Support	HSA-4100 36 Month NBD Onsite Support (US/EU)	HSA-4100-Onsite-NBD-US-EU-36m	USD 3,950.00	10.00%
Support	HSA-4200 12 Month NBD Onsite Support (US/EU)	HSA-4200-Onsite-NBD-US-EU-12m	USD 1,210.00	10.00%
Support	HSA-4200 36 Month NBD Onsite Support (US/EU)	HSA-4200-Onsite-NBD-US-EU-36m	USD 3,628.00	10.00%
Support	HSA-4200 60 Month NBD Onsite Support (US/EU)	HSA-4200-Onsite-NBD-US-EU-60m	USD 6,929.00	10.00%
Support	HSA-4400 12 Month NBD Onsite Support (US/EU)	HSA-4400-Onsite-NBD-US-EU-12m	USD 1,592.00	10.00%
Support	HSA-4400 36 Month NBD Onsite Support (US/EU)	HSA-4400-Onsite-NBD-US-EU-36m	USD 4,763.00	10.00%
Support	HSA-4400 60 Month NBD Onsite Support (US/EU)	HSA-4400-Onsite-NBD-US-EU-60m	USD 9,090.00	10.00%
Support	HSA-1600 12 Month NBD Onsite Support (APAC)	HSA-1600-Onsite-NBD-APAC-12m	USD 401.00	10.00%
Support	HSA-1600 36 Month NBD Onsite Support (APAC)	HSA-1600-Onsite-NBD-APAC-36m	USD 1,203.00	10.00%
Support	HSA-1600 60 Month NBD Onsite Support (APAC)	HSA-1600-Onsite-NBD-APAC-60m	USD 2,299.00	10.00%
Support	HSA-4100 12 Month NBD Onsite Support (APAC)	HSA-4100-Onsite-NBD-APAC-12m	USD 1,580.00	10.00%
Support	HSA-4100 36 Month NBD Onsite Support (APAC)	HSA-4100-Onsite-NBD-APAC-36m	USD 4,740.00	10.00%
Support	HSA-4200 12 Month NBD Onsite Support (APAC)	HSA-4200-Onsite-NBD-APAC-12m	USD 1,451.00	10.00%
Support	HSA-4200 36 Month NBD Onsite Support (APAC)	HSA-4200-Onsite-NBD-APAC-36m	USD 4,354.00	10.00%
Support	HSA-4200 60 Month NBD Onsite Support (APAC)	HSA-4200-Onsite-NBD-APAC-60m	USD 8,314.00	10.00%
Support	HSA-4400 12 Month NBD Onsite Support (APAC)	HSA-4400-Onsite-NBD-APAC-12m	USD 1,898.00	10.00%
Support	HSA-4400 36 Month NBD Onsite Support (APAC)	HSA-4400-Onsite-NBD-APAC-36m	USD 5,706.00	10.00%
Support	HSA-4400 60 Month NBD Onsite Support (APAC)	HSA-4400-Onsite-NBD-APAC-60m	USD 10,906.00	10.00%
Support	HSA-1600 12 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-1600-Onsite-NBD-JPZ1-12m	USD 979.00	10.00%
Support	HSA-1600 36 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-1600-Onsite-NBD-JPZ1-36m	USD 2,936.00	10.00%
Support	HSA-1600 60 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-1600-Onsite-NBD-JPZ1-60m	USD 5,624.00	10.00%
Support	HSA-4100 12 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-4100-Onsite-NBD-JPZ1-12m	USD 3,867.00	10.00%
Support	HSA-4100 36 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-4100-Onsite-NBD-JPZ1-36m	USD 11,601.00	10.00%
Support	HSA-4200 12 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-4200-Onsite-NBD-JPZ1-12m	USD 3,556.00	10.00%
Support	HSA-4200 36 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-4200-Onsite-NBD-JPZ1-36m	USD 10,666.00	10.00%
Support	HSA-4200 60 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-4200-Onsite-NBD-JPZ1-60m	USD 15,466.00	10.00%
Support	HSA-4400 12 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-4400-Onsite-NBD-JPZ1-12m	USD 4,669.00	10.00%
Support	HSA-4400 36 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-4400-Onsite-NBD-JPZ1-36m	USD 13,995.00	10.00%
Support	HSA-4400 60 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-4400-Onsite-NBD-JPZ1-60m	USD 20,291.00	10.00%
Support	HSA-1600 12 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-1600-Onsite-NBD-JPZ2-12m	USD 1,415.00	10.00%
Support	HSA-1600 36 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only))	HSA-1600-Onsite-NBD-JPZ2-36m	USD 4,244.00	10.00%
Support	HSA-1600 60 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only))	HSA-1600-Onsite-NBD-JPZ2-60m	USD 8,112.00	10.00%

Support	HSA-4100 12 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-4100-Onsite-NBD-JPZ2-12m	USD 5,400.00	10.00%
Support	HSA-4100 36 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-4100-Onsite-NBD-JPZ2-36m	USD 12,651.00	10.00%
Support	HSA-4200 12 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-4200-Onsite-NBD-JPZ2-12m	USD 4,445.00	10.00%
Support	HSA-4200 36 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-4200-Onsite-NBD-JPZ2-36m	USD 13,332.00	10.00%
Support	HSA-4200 60 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-4200-Onsite-NBD-JPZ2-60m	USD 19,333.00	10.00%
Support	HSA-4400 12 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-4400-Onsite-NBD-JPZ2-12m	USD 13,334.00	10.00%
Support	HSA-4400 36 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-4400-Onsite-NBD-JPZ2-36m	USD 17,485.00	10.00%
Support	HSA-4400 60 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-4400-Onsite-NBD-JPZ2-60m	USD 25,360.00	10.00%
Support	HSA-1600 12 Month 4-Hour Onsite Support (US/EU)	HSA-1600-Onsite-4H-US-EU-12m	USD 790.00	10.00%
Support	HSA-1600 36 Month 4-Hour Onsite Support (US/EU)	HSA-1600-Onsite-4H-US-EU-36m	USD 2,158.00	10.00%
Support	HSA-1600 60 Month 4-Hour Onsite Support (US/EU)	HSA-1600-Onsite-4H-US-EU-60m	USD 4,127.00	10.00%
Support	HSA-4100 12 Month 4 Hour Onsite Support (US/EU)	HSA-4100-Onsite-4H-US-EU-12m	USD 3,160.00	10.00%
Support	HSA-4100 36 Month 4 Hour Onsite Support (US/EU)	HSA-4100-Onsite-4H-US-EU-36m	USD 8,607.00	10.00%
Support	HSA-4200 12 Month 4 Hour Onsite Support (US/EU)	HSA-4200-Onsite-4H-US-EU-12m	USD 2,395.00	10.00%
Support	HSA-4200 36 Month 4 Hour Onsite Support (US/EU)	HSA-4200-Onsite-4H-US-EU-36m	USD 7,184.00	10.00%
Support	HSA-4200 60 Month 4 Hour Onsite Support (US/EU)	HSA-4200-Onsite-4H-US-EU-60m	USD 13,719.00	10.00%
Support	HSA-4400 12 Month 4 Hour Onsite Support (US/EU)	HSA-4400-Onsite-4H-US-EU-12m	USD 3,136.00	10.00%
Support	HSA-4400 36 Month 4 Hour Onsite Support (US/EU)	HSA-4400-Onsite-4H-US-EU-36m	USD 9,420.00	10.00%
Support	HSA-4400 60 Month 4 Hour Onsite Support (US/EU)	HSA-4400-Onsite-4H-US-EU-60m	USD 17,992.00	10.00%
Support	HSA-1600 12 Month 4-Hour Onsite Support (JP Zone1: Japan mainlands)	HSA-1600-Onsite-4H-JPZ1-12m	USD 1,945.00	10.00%
Support	HSA-1600 36 Month 4-Hour Onsite Support (JP Zone1: Japan mainlands)	HSA-1600-Onsite-4H-JPZ1-36m	USD 5,824.00	10.00%
Support	HSA-1600 60 Month 4-Hour Onsite Support (JP Zone1: Japan mainlands)	HSA-1600-Onsite-4H-JPZ1-60m	USD 11,130.00	10.00%
Support	HSA-4100 12 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HSA-4100-Onsite-4H-JPZ1-12m	USD 7,734.00	10.00%
Support	HSA-4100 36 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HSA-4100-Onsite-4H-JPZ1-36m	USD 23,203.00	10.00%
Support	HSA-4200 12 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HSA-4200-Onsite-4H-JPZ1-12m	USD 7,039.00	10.00%
Support	HSA-4200 36 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HSA-4200-Onsite-4H-JPZ1-36m	USD 21,117.00	10.00%
Support	HSA-4200 60 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HSA-4200-Onsite-4H-JPZ1-60m	USD 30,621.00	10.00%
Support	HSA-4400 12 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HSA-4400-Onsite-4H-JPZ1-12m	USD 9,326.00	10.00%
Support	HSA-4400 36 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HSA-4400-Onsite-4H-JPZ1-36m	USD 27,978.00	10.00%
Support	HSA-4400 60 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HSA-4400-Onsite-4H-JPZ1-60m	USD 40,558.00	10.00%
Support	HSA-1700 12 Month NBD Onsite Support (US/EU)	HSA-1700-Onsite-NBD-US-EU-12m	USD 330.00	10.00%
Support	HSA-1700 36 Month NBD Onsite Support (US/EU)	HSA-1700-Onsite-NBD-US-EU-36m	USD 1,002.00	10.00%
Support	HSA-1700 60 Month NBD Onsite Support (US/EU)	HSA-1700-Onsite-NBD-US-EU-60m	USD 1,910.00	10.00%
Support	HSA-2100 12 Month NBD Onsite Support (US/EU)	HSA-2100-Onsite-NBD-US-EU-12m	USD 568.00	10.00%
Support	HSA-2100 36 Month NBD Onsite Support (US/EU)	HSA-2100-Onsite-NBD-US-EU-36m	USD 1,698.00	10.00%
Support	HSA-2100 60 Month NBD Onsite Support (US/EU)	HSA-2100-Onsite-NBD-US-EU-60m	USD 3,240.00	10.00%
Support	HSA-4300 12 Month NBD Onsite Support (US/EU)	HSA-4300-Onsite-NBD-US-EU-12m	USD 1,210.00	10.00%
Support	HSA-4300 36 Month NBD Onsite Support (US/EU)	HSA-4300-Onsite-NBD-US-EU-36m	USD 3,628.00	10.00%
Support	HSA-4300 60 Month NBD Onsite Support (US/EU)	HSA-4300-Onsite-NBD-US-EU-60m	USD 6,929.00	10.00%
Support	HSA-1700 12 Month NBD Onsite Support (APAC)	HSA-1700-Onsite-NBD-APAC-12m	USD 401.00	10.00%
Support	HSA-1700 36 Month NBD Onsite Support (APAC)	HSA-1700-Onsite-NBD-APAC-36m	USD 1,203.00	10.00%
Support	HSA-1700 60 Month NBD Onsite Support (APAC)	HSA-1700-Onsite-NBD-APAC-60m	USD 2,299.00	10.00%
Support	HSA-2100 12 Month NBD Onsite Support (APAC)	HSA-2100-Onsite-NBD-APAC-12m	USD 679.00	10.00%
Support	HSA-2100 36 Month NBD Onsite Support (APAC)	HSA-2100-Onsite-NBD-APAC-36m	USD 2,036.00	10.00%
Support	HSA-2100 60 Month NBD Onsite Support (APAC)	HSA-2100-Onsite-NBD-APAC-60m	USD 3,888.00	10.00%
Support	HSA-4300 12 Month NBD Onsite Support (APAC)	HSA-4300-Onsite-NBD-APAC-12m	USD 1,451.00	10.00%
Support	HSA-4300 36 Month NBD Onsite Support (APAC)	HSA-4300-Onsite-NBD-APAC-36m	USD 4,354.00	10.00%
Support	HSA-4300 60 Month NBD Onsite Support (APAC)	HSA-4300-Onsite-NBD-APAC-60m	USD 8,314.00	10.00%
Support	HSA-1700 12 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-1700-Onsite-NBD-JPZ1-12m	USD 979.00	10.00%
Support	HSA-1700 36 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-1700-Onsite-NBD-JPZ1-36m	USD 2,936.00	10.00%
Support	HSA-1700 60 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-1700-Onsite-NBD-JPZ1-60m	USD 5,624.00	10.00%
Support	HSA-2100 12 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-2100-Onsite-NBD-JPZ1-12m	USD 1,662.00	10.00%
Support	HSA-2100 36 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-2100-Onsite-NBD-JPZ1-36m	USD 4,987.00	10.00%
Support	HSA-2100 60 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-2100-Onsite-NBD-JPZ1-60m	USD 7,230.00	10.00%
Support	HSA-4300 12 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-4300-Onsite-NBD-JPZ1-12m	USD 3,556.00	10.00%
Support	HSA-4300 36 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-4300-Onsite-NBD-JPZ1-36m	USD 10,666.00	10.00%
Support	HSA-4300 60 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HSA-4300-Onsite-NBD-JPZ1-60m	USD 15,466.00	10.00%
Support	HSA-1700 12 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-1700-Onsite-NBD-JPZ2-12m	USD 1,415.00	10.00%
Support	HSA-1700 36 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-1700-Onsite-NBD-JPZ2-36m	USD 4,244.00	10.00%
Support	HSA-1700 60 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-1700-Onsite-NBD-JPZ2-60m	USD 8,112.00	10.00%
Support	HSA-2100 12 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-2100-Onsite-NBD-JPZ2-12m	USD 2,079.00	10.00%
Support	HSA-2100 36 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-2100-Onsite-NBD-JPZ2-36m	USD 6,234.00	10.00%
Support	HSA-2100 60 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-2100-Onsite-NBD-JPZ2-60m	USD 9,038.00	10.00%
Support	HSA-4300 12 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-4300-Onsite-NBD-JPZ2-12m	USD 4,445.00	10.00%
Support	HSA-4300 36 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-4300-Onsite-NBD-JPZ2-36m	USD 13,332.00	10.00%
Support	HSA-4300 60 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSA-4300-Onsite-NBD-JPZ2-60m	USD 19,333.00	10.00%
Support	HSA-1700 12 Month 4-Hour Onsite Support (US/EU)	HSA-1700-Onsite-4H-US-EU-12m	USD 790.00	10.00%
Support	HSA-1700 36 Month 4-Hour Onsite Support (US/EU)	HSA-1700-Onsite-4H-US-EU-36m	USD 2,158.00	10.00%
Support	HSA-1700 60 Month 4-Hour Onsite Support (US/EU)	HSA-1700-Onsite-4H-US-EU-60m	USD 4,127.00	10.00%
Support	HSA-2100 12 Month 4 Hour Onsite Support (US/EU)	HSA-2100-Onsite-4H-US-EU-12m	USD 1,120.00	10.00%
Support	HSA-2100 36 Month 4 Hour Onsite Support (US/EU)	HSA-2100-Onsite-4H-US-EU-36m	USD 3,358.00	10.00%
Support	HSA-2100 60 Month 4 Hour Onsite Support (US/EU)	HSA-2100-Onsite-4H-US-EU-60m	USD 6,415.00	10.00%
Support	HSA-4300 12 Month 4 Hour Onsite Support (US/EU)	HSA-4300-Onsite-4H-US-EU-12m	USD 2,395.00	10.00%
Support	HSA-4300 36 Month 4 Hour Onsite Support (US/EU)	HSA-4300-Onsite-4H-US-EU-36m	USD 7,184.00	10.00%
Support	HSA-4300 60 Month 4 Hour Onsite Support (US/EU)	HSA-4300-Onsite-4H-US-EU-60m	USD 13,719.00	10.00%
Support	HSA-1700 12 Month 4-Hour Onsite Support (JP Zone1: Japan mainlands)	HSA-1700-Onsite-4H-JPZ1-12m	USD 1,945.00	10.00%
Support	HSA-1700 36 Month 4-Hour Onsite Support (JP Zone1: Japan mainlands)	HSA-1700-Onsite-4H-JPZ1-36m	USD 5,824.00	10.00%
Support	HSA-1700 60 Month 4-Hour Onsite Support (JP Zone1: Japan mainlands)	HSA-1700-Onsite-4H-JPZ1-60m	USD 11,130.00	10.00%
Support	HSA-2100 12 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HSA-2100-Onsite-4H-JPZ1-12m	USD 3,291.00	10.00%
Support	HSA-2100 36 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HSA-2100-Onsite-4H-JPZ1-36m	USD 9,874.00	10.00%
Support	HSA-2100 60 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HSA-2100-Onsite-4H-JPZ1-60m	USD 14,315.00	10.00%
Support	HSA-4300 12 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HSA-4300-Onsite-4H-JPZ1-12m	USD 7,039.00	10.00%
Support	HSA-4300 36 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HSA-4300-Onsite-4H-JPZ1-36m	USD 21,117.00	10.00%
Support	HSA-4300 60 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HSA-4300-Onsite-4H-JPZ1-60m	USD 30,621.00	10.00%

**HyperStore Flash Appliance Models**

Product Type	Product Name	Product Code	List Price (USD)	DIR Discount
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Hardware	HSF-1008 Hardware Server	HW-HSF-1008	USD 27,900.00	30.00%
Hardware	HSF-1015 Hardware Server	HW-HSF-1015	USD 41,210.00	30.00%
Hardware	HSF-2008 Hardware Server	HW-HSF-2008	USD 57,668.00	30.00%
Hardware	HSF-2015 Hardware Server	HW-HSF-2015	USD 92,460.00	30.00%
Hardware	HSF-2030 Hardware Server	HW-HSF-2030	USD 139,110.00	30.00%
<b>Appliance Options</b>				
Hardware	10/25Gb NIC (2-port) - PCIe	HW-NIC-25Gb	USD 490.00	30.00%
Hardware	10/25Gb NIC (2-port) - AOC PCIe	HW-NIC-AOC-25Gb	USD 490.00	30.00%
Hardware	40/100Gb NIC (2-port) - AOC PCIe	HW-NIC-AOC-100Gb	USD 1,460.00	30.00%
Hardware	10/25Gb NIC (2-port) - AIOM OCP	HW-NIC-AIOM-25Gb	USD 300.00	30.00%
Hardware	40/100Gb NIC (2-port) - AIOM OCP	HW-NIC-AIOM-100Gb	USD 1,340.00	30.00%
Hardware	10GBaseT (RJ45) NIC (2-port) - AIOM OCP	HW-NIC-AIOM-10GBT	USD 350.00	30.00%
Hardware	10GBaseT (RJ45) NIC (2-port) - (HSA-1600 and HSF-1000 Only)	HW-ADDNIC-10GBT	USD 540.00	30.00%
Hardware	3.84TB 15mm NVMe Drives Option	HW-NVMe15-3840GB	USD 1,840.00	30.00%
Hardware	7.68TB 15mm NVMe Drives Option	HW-NVMe15-7680GB	USD 3,430.00	30.00%
Hardware	15.36TB 15mm NVMe Drives Option	HW-NVMe15-15360GB	USD 6,590.00	30.00%
<b>Hardware Spare Options</b>				
Hardware	Spare 3.84TB 15mm NVMe Drive	Spare-NVMe15-3840GB	USD 940.00	30.00%
Hardware	Spare 7.68TB 15mm NVMe Drive	Spare-NVMe15-7680GB	USD 1,730.00	30.00%
Hardware	Spare 15.36TB 15mm NVMe Drive	Spare-NVMe15-15360GB	USD 3,310.00	30.00%
Hardware	Spare 30.72TB 15mm NVMe Drive	Spare-NVMe15-30720GB	USD 5,430.00	30.00%
Hardware	Spare 480GB M.2 NVMe Drive	Spare-NVMeM2-480GB	USD 240.00	30.00%
Hardware	Spare 10/25Gb NIC (2-port) - PCIe	Spare-NIC-25Gb	USD 500.00	30.00%
Hardware	Spare 10/25Gb NIC (2-port) - AOC PCIe	Spare-HW-NIC-AOC-25Gb	USD 500.00	30.00%
Hardware	Spare 40/100Gb NIC (2-port) - AOC PCIe	Spare-NIC-AOC-100Gb	USD 1,500.00	30.00%
Hardware	Spare 10/25Gb NIC (2-port) - AIOM OCP	Spare-HW-NIC-AIOM-25Gb	USD 310.00	30.00%
Hardware	Spare 40/100Gb NIC (2-port) - AIOM OCP	Spare-HW-NIC-AIOM-100Gb	USD 1,380.00	30.00%
Hardware	Spare 10GBaseT (RJ45) NIC (2-port) - AIOM OCP	Spare-HW-NIC-AIOM-10GBT	USD 360.00	30.00%
Hardware	Spare 10GBaseT (RJ45) NIC (2-port) - (HSA-1600 Option 1 and HSF-1000 Only)	Spare-ADDNIC-10GBT	USD 506.00	30.00%
Hardware	Spare HSF-1000 Chassis	Spare-HSF-1000	USD 14,230.00	30.00%
# Hardware	Spare HSF-2000 Chassis	Spare-HSF-2000	USD 19,990.00	30.00%
<b>Appliance Hardware Support Options</b>				
Support	HSF-1000 Appliance Series, 12 Month Standard Hardware Support	HW-HSF-1000-12m	USD 1,400.00	10.00%
Support	HSF-1000 Appliance Series, 36 Month Standard Hardware Support	HW-HSF-1000-36m	USD 3,420.00	10.00%
Support	HSF-1000 Appliance Series, 60 Month Standard Hardware Support	HW-HSF-1000-60m	USD 4,440.00	10.00%
Support	HSF-2000 Appliance Series, 12 Month Standard Hardware Support	HW-HSF-2000-12m	USD 1,870.00	10.00%
Support	HSF-2000 Appliance Series, 36 Month Standard Hardware Support	HW-HSF-2000-36m	USD 4,570.00	10.00%
Support	HSF-2000 Appliance Series, 60 Month Standard Hardware Support	HW-HSF-2000-60m	USD 5,940.00	10.00%
<b>Cloudian Appliance Support Options</b>				
Support	HSF-1000 Non-Returnable Drive Fee, 12 month term	HSF-1000-NRD-12m	USD 790.00	10.00%
Support	HSF-1000 Non-Returnable Drive Fee, 36 month term	HSF-1000-NRD-36m	USD 2,130.00	10.00%
Support	HSF-1000 Non-Returnable Drive Fee, 60 month term	HSF-1000-NRD-60m	USD 3,160.00	10.00%
Support	HSF-1000 Non-Returnable Chassis Fee, 12 month term	HSF-1000-NRC-12m	USD 1,280.00	10.00%
Support	HSF-1000 Non-Returnable Chassis Fee, 36 month term	HSF-1000-NRC-36m	USD 3,420.00	10.00%
Support	HSF-1000 Non-Returnable Chassis Fee, 60 month term	HSF-1000-NRC-60m	USD 4,980.00	10.00%
Support	HSF-2000 Non-Returnable Drive Fee, 12 month term	HSF-2000-NRD-12m	USD 3,410.00	10.00%
Support	HSF-2000 Non-Returnable Drive Fee, 36 month term	HSF-2000-NRD-36m	USD 9,210.00	10.00%
Support	HSF-2000 Non-Returnable Drive Fee, 60 month term	HSF-2000-NRD-60m	USD 13,640.00	10.00%
Support	HSF-2000 Non-Returnable Chassis Fee, 12 month term	HSF-2000-NRC-12m	USD 1,710.00	10.00%
Support	HSF-2000 Non-Returnable Chassis Fee, 36 month term	HSF-2000-NRC-36m	USD 4,570.00	10.00%
Support	HSF-2000 Non-Returnable Chassis Fee, 60 month term	HSF-2000-NRC-60m	USD 6,670.00	10.00%
<b>Appliance Onsite Support Options</b>				
Support	HSF-1000 12 Month NBD Onsite Support (US/EU)	HSF-1000-Onsite-NBD-US-EU-12m	USD 330.00	10.00%
Support	HSF-1000 36 Month NBD Onsite Support (US/EU)	HSF-1000-Onsite-NBD-US-EU-36m	USD 1,002.00	10.00%
Support	HSF-1000 60 Month NBD Onsite Support (US/EU)	HSF-1000-Onsite-NBD-US-EU-60m	USD 1,910.00	10.00%
Support	HSF-1000 12 Month NBD Onsite Support (APAC)	HSF-1000-Onsite-NBD-APAC-12m	USD 401.00	10.00%
Support	HSF-1000 36 Month NBD Onsite Support (APAC)	HSF-1000-Onsite-NBD-APAC-36m	USD 1,203.00	10.00%
Support	HSF-1000 60 Month NBD Onsite Support (APAC)	HSF-1000-Onsite-NBD-APAC-60m	USD 2,299.00	10.00%
Support	HSF-1000 12 Month NBD Onsite Support (JP Zone1: Japan mainlands)	HSF-1000-Onsite-NBD-JPZ1-12m	USD 979.00	10.00%
Support	HSF-1000 36 Month NBD Onsite Support (JP Zone1: Japan mainlands)	HSF-1000-Onsite-NBD-JPZ1-36m	USD 2,936.00	10.00%
Support	HSF-1000 60 Month NBD Onsite Support (JP Zone1: Japan mainlands)	HSF-1000-Onsite-NBD-JPZ1-60m	USD 5,624.00	10.00%
Support	HSF-1000 12 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSF-1000-Onsite-NBD-JPZ2-12m	USD 1,415.00	10.00%
Support	HSF-1000 36 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSF-1000-Onsite-NBD-JPZ2-36m	USD 4,244.00	10.00%
Support	HSF-1000 60 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSF-1000-Onsite-NBD-JPZ2-60m	USD 8,112.00	10.00%
Support	HSF-1000 12 Month 4-Hour Onsite Support (US/EU)	HSF-1000-Onsite-4H-US-EU-12m	USD 790.00	10.00%
Support	HSF-1000 36 Month 4 Hour Onsite Support (US/EU)	HSF-1000-Onsite-4H-US-EU-36m	USD 2,158.00	10.00%
Support	HSF-1000 60 Month 4 Hour Onsite Support (US/EU)	HSF-1000-Onsite-4H-US-EU-60m	USD 4,127.00	10.00%
Support	HSF-1000 12 Month 4-Hour Onsite Support (JP Zone1: Japan mainlands)	HSF-1000-Onsite-4H-JPZ1-12m	USD 1,945.00	10.00%
Support	HSF-1000 36 Month 4-Hour Onsite Support (JP Zone1: Japan mainlands)	HSF-1000-Onsite-4H-JPZ1-36m	USD 5,824.00	10.00%
Support	HSF-1000 60 Month 4-Hour Onsite Support (JP Zone1: Japan mainlands)	HSF-1000-Onsite-4H-JPZ1-60m	USD 11,130.00	10.00%
Support	HSF-2000 12 Month NBD Onsite Support (US/EU)	HSF-2000-Onsite-NBD-US-EU-12m	USD 568.00	10.00%
Support	HSF-2000 36 Month NBD Onsite Support (US/EU)	HSF-2000-Onsite-NBD-US-EU-36m	USD 1,698.00	10.00%
Support	HSF-2000 60 Month NBD Onsite Support (US/EU)	HSF-2000-Onsite-NBD-US-EU-60m	USD 3,240.00	10.00%
Support	HSF-2000 12 Month NBD Onsite Support (APAC)	HSF-2000-Onsite-NBD-APAC-12m	USD 679.00	10.00%
Support	HSF-2000 36 Month NBD Onsite Support (APAC)	HSF-2000-Onsite-NBD-APAC-36m	USD 2,036.00	10.00%
Support	HSF-2000 60 Month NBD Onsite Support (APAC)	HSF-2000-Onsite-NBD-APAC-60m	USD 3,888.00	10.00%
Support	HSF-2000 12 Month NBD Onsite Support (JP Zone1: Japan mainlands)	HSF-2000-Onsite-NBD-JPZ1-12m	USD 1,662.00	10.00%
Support	HSF-2000 36 Month NBD Onsite Support (JP Zone1: Japan mainlands)	HSF-2000-Onsite-NBD-JPZ1-36m	USD 4,987.00	10.00%
Support	HSF-2000 60 Month NBD Onsite Support (JP Zone1: Japan mainlands)	HSF-2000-Onsite-NBD-JPZ1-60m	USD 7,230.00	10.00%
Support	HSF-2000 12 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSF-2000-Onsite-NBD-JPZ2-12m	USD 2,079.00	10.00%
Support	HSF-2000 36 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSF-2000-Onsite-NBD-JPZ2-36m	USD 6,234.00	10.00%
Support	HSF-2000 60 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HSF-2000-Onsite-NBD-JPZ2-60m	USD 9,038.00	10.00%
Support	HSF-2000 12 Month 4-Hour Onsite Support (US/EU)	HSF-2000-Onsite-4H-US-EU-12m	USD 1,120.00	10.00%
Support	HSF-2000 36 Month 4 Hour Onsite Support (US/EU)	HSF-2000-Onsite-4H-US-EU-36m	USD 3,358.00	10.00%
Support	HSF-2000 60 Month 4 Hour Onsite Support (US/EU)	HSF-2000-Onsite-4H-US-EU-60m	USD 6,415.00	10.00%
Support	HSF-2000 12 Month 4-Hour Onsite Support (JP Zone1: Japan mainlands)	HSF-2000-Onsite-4H-JPZ1-12m	USD 3,291.00	10.00%
Support	HSF-2000 36 Month 4-Hour Onsite Support (JP Zone1: Japan mainlands)	HSF-2000-Onsite-4H-JPZ1-36m	USD 9,874.00	10.00%



Software	Cloudian HyperStore 12 Month Subscription, HyperCare Support 1TB Usable (100PB-500PB)	HS-SUB-1TB-100PB_500PB-HC-12m	USD 185.00	30.00%
Software	Cloudian HyperStore 36 Month Subscription, HyperCare Support 1TB Usable (100PB-500PB)	HS-SUB-1TB-100PB_500PB-HC-36m	USD 450.00	30.00%
Software	Cloudian HyperStore 60 Month Subscription, HyperCare Support 1TB Usable (100PB-500PB)	HS-SUB-1TB-100PB_500PB-HC-60m	USD 585.00	30.00%

#### Cloudian Software Feature Options

Product Type	Product Name	Product Code	List Price (USD)	DIR Discount
Software	Cloudian HyperFile WORM Feature License (HyperFile 3 only)	HF-LIC-WORM	USD 15,000.00	30.00%
Software	Cloudian HyperStore ObjectLock 12 Month Subscription, Total Usable (10TB-100TB band)	HS-SUB-OBJLK-10TB_100TB-12m	USD 2,300.00	30.00%
Software	Cloudian HyperStore ObjectLock 36 Month Subscription, Total Usable (10TB-100TB band)	HS-SUB-OBJLK-10TB_100TB-36m	USD 6,000.00	30.00%
Software	Cloudian HyperStore ObjectLock 60 Month Subscription, Total Usable (10TB-100TB band)	HS-SUB-OBJLK-10TB_100TB-60m	USD 8,500.00	30.00%
Software	Cloudian HyperStore ObjectLock 12 Month Subscription, Total Usable (100TB-250TB band)	HS-SUB-OBJLK-100TB_250TB-12m	USD 3,725.00	30.00%
Software	Cloudian HyperStore ObjectLock 36 Month Subscription, Total Usable (100TB-250TB band)	HS-SUB-OBJLK-100TB_250TB-36m	USD 10,500.00	30.00%
Software	Cloudian HyperStore ObjectLock 60 Month Subscription, Total Usable (100TB-250TB band)	HS-SUB-OBJLK-100TB_250TB-60m	USD 14,875.00	30.00%
Software	Cloudian HyperStore ObjectLock 12 Month Subscription, Total Usable (250TB-500TB band)	HS-SUB-OBJLK-250TB_500TB-12m	USD 5,750.00	30.00%
Software	Cloudian HyperStore ObjectLock 36 Month Subscription, Total Usable (250TB-500TB band)	HS-SUB-OBJLK-250TB_500TB-36m	USD 15,000.00	30.00%
Software	Cloudian HyperStore ObjectLock 60 Month Subscription, Total Usable (250TB-500TB band)	HS-SUB-OBJLK-250TB_500TB-60m	USD 21,250.00	30.00%
Software	Cloudian HyperStore ObjectLock 12 Month Subscription, Total Usable (500TB-1PB band)	HS-SUB-OBJLK-500TB_1PB-12m	USD 8,625.00	30.00%
Software	Cloudian HyperStore ObjectLock 36 Month Subscription, Total Usable (500TB-1PB band)	HS-SUB-OBJLK-500TB_1PB-36m	USD 22,500.00	30.00%
Software	Cloudian HyperStore ObjectLock 60 Month Subscription, Total Usable (500TB-1PB band)	HS-SUB-OBJLK-500TB_1PB-60m	USD 31,875.00	30.00%
Software	Cloudian HyperStore ObjectLock 12 Month Subscription, Total Usable (1PB-5PB band)	HS-SUB-OBJLK-1PB_5PB-12m	USD 17,250.00	30.00%
Software	Cloudian HyperStore ObjectLock 36 Month Subscription, Total Usable (1PB-5PB band)	HS-SUB-OBJLK-1PB_5PB-36m	USD 45,000.00	30.00%
Software	Cloudian HyperStore ObjectLock 60 Month Subscription, Total Usable (1PB-5PB band)	HS-SUB-OBJLK-1PB_5PB-60m	USD 63,750.00	30.00%
Software	Cloudian HyperStore ObjectLock 12 Month Subscription, Total Usable (5PB-10PB band)	HS-SUB-OBJLK-5PB_10PB-12m	USD 28,750.00	30.00%
Software	Cloudian HyperStore ObjectLock 36 Month Subscription, Total Usable (5PB-10PB band)	HS-SUB-OBJLK-5PB_10PB-36m	USD 75,000.00	30.00%
Software	Cloudian HyperStore ObjectLock 60 Month Subscription, Total Usable (5PB-10PB band)	HS-SUB-OBJLK-5PB_10PB-60m	USD 106,250.00	30.00%
Software	Cloudian HyperStore ObjectLock 12 Month Subscription, Total Usable (10PB-20PB band)	HS-SUB-OBJLK-10PB_20PB-12m	USD 46,000.00	30.00%
Software	Cloudian HyperStore ObjectLock 36 Month Subscription, Total Usable (10PB-20PB band)	HS-SUB-OBJLK-10PB_20PB-36m	USD 120,000.00	30.00%
Software	Cloudian HyperStore ObjectLock 60 Month Subscription, Total Usable (10PB-20PB band)	HS-SUB-OBJLK-10PB_20PB-60m	USD 170,000.00	30.00%
Software	Cloudian HyperStore ObjectLock 12 Month Subscription, Total Usable (20PB-50PB band)	HS-SUB-OBJLK-20PB_50PB-12m	USD 80,500.00	30.00%
Software	Cloudian HyperStore ObjectLock 36 Month Subscription, Total Usable (20PB-50PB band)	HS-SUB-OBJLK-20PB_50PB-36m	USD 210,000.00	30.00%
Software	Cloudian HyperStore ObjectLock 60 Month Subscription, Total Usable (20PB-50PB band)	HS-SUB-OBJLK-20PB_50PB-60m	USD 297,500.00	30.00%
Software	Cloudian HyperStore ObjectLock 12 Month Subscription, Total Usable (50PB-100PB band)	HS-SUB-OBJLK-50PB_100PB-12m	USD 115,000.00	30.00%
Software	Cloudian HyperStore ObjectLock 36 Month Subscription, Total Usable (50PB-100PB band)	HS-SUB-OBJLK-50PB_100PB-36m	USD 300,000.00	30.00%
Software	Cloudian HyperStore ObjectLock 60 Month Subscription, Total Usable (50PB-100PB band)	HS-SUB-OBJLK-50PB_100PB-60m	USD 425,000.00	30.00%
Software	Cloudian HyperStore ObjectLock 12 Month Subscription, Total Usable (100PB-500PB band)	HS-SUB-OBJLK-100PB_500PB-12m	USD 345,000.00	30.00%
Software	Cloudian HyperStore ObjectLock 36 Month Subscription, Total Usable (100PB-500PB band)	HS-SUB-OBJLK-100PB_500PB-36m	USD 900,000.00	30.00%
Software	Cloudian HyperStore ObjectLock 60 Month Subscription, Total Usable (100PB-500PB band)	HS-SUB-OBJLK-100PB_500PB-60m	USD 1,275,000.00	30.00%
Software	Cloudian HyperIQ, 12 Month Subscription, 1TB Usable	HIQ-SUB-1TB-12m	USD 4.50	30.00%
Software	Cloudian HyperIQ, 36 Month Subscription, 1TB Usable	HIQ-SUB-1TB-36m	USD 13.50	30.00%
Software	Cloudian HyperIQ, 60 Month Subscription, 1TB Usable	HIQ-SUB-1TB-60m	USD 22.50	30.00%
Software	Cloudian HyperStore 12 Month Tiering Subscription, 1TB Usable (10TB-100TB)	HS-SUB-TIER-1TB-10TB_100TB-12m	\$-	30.00%
Software	Cloudian HyperStore 36 Month Tiering Subscription, 1TB Usable (10TB-100TB)	HS-SUB-TIER-1TB-10TB_100TB-36m	\$-	30.00%
Software	Cloudian HyperStore 60 Month Tiering Subscription, 1TB Usable (10TB-100TB)	HS-SUB-TIER-1TB-10TB_100TB-60m	\$-	30.00%
Software	Cloudian HyperStore 12 Month Tiering Subscription, 1TB Usable (100TB-250TB)	HS-SUB-TIER-1TB-100TB_250TB-12m	USD 5.00	30.00%
Software	Cloudian HyperStore 36 Month Tiering Subscription, 1TB Usable (100TB-250TB)	HS-SUB-TIER-1TB-100TB_250TB-36m	USD 13.00	30.00%
Software	Cloudian HyperStore 60 Month Tiering Subscription, 1TB Usable (100TB-250TB)	HS-SUB-TIER-1TB-100TB_250TB-60m	USD 18.00	30.00%
Software	Cloudian HyperStore 12 Month Tiering Subscription, 1TB Usable (250TB-500TB)	HS-SUB-TIER-1TB-250TB_500TB-12m	USD 10.00	30.00%
Software	Cloudian HyperStore 36 Month Tiering Subscription, 1TB Usable (250TB-500TB)	HS-SUB-TIER-1TB-250TB_500TB-36m	USD 25.00	30.00%
Software	Cloudian HyperStore 60 Month Tiering Subscription, 1TB Usable (250TB-500TB)	HS-SUB-TIER-1TB-250TB_500TB-60m	USD 35.00	30.00%
Software	Cloudian HyperStore 12 Month Tiering Subscription, 1TB Usable (500TB-1PB)	HS-SUB-TIER-1TB-500TB_1PB-12m	USD 13.00	30.00%
Software	Cloudian HyperStore 36 Month Tiering Subscription, 1TB Usable (500TB-1PB)	HS-SUB-TIER-1TB-500TB_1PB-36m	USD 33.00	30.00%
Software	Cloudian HyperStore 60 Month Tiering Subscription, 1TB Usable (500TB-1PB)	HS-SUB-TIER-1TB-500TB_1PB-60m	USD 47.00	30.00%
Software	Cloudian HyperStore 12 Month Tiering Subscription, 1TB Usable (1PB-5PB)	HS-SUB-TIER-1TB-1PB_5PB-12m	USD 16.00	30.00%
Software	Cloudian HyperStore 36 Month Tiering Subscription, 1TB Usable (1PB-5PB)	HS-SUB-TIER-1TB-1PB_5PB-36m	USD 42.00	30.00%
Software	Cloudian HyperStore 60 Month Tiering Subscription, 1TB Usable (1PB-5PB)	HS-SUB-TIER-1TB-1PB_5PB-60m	USD 59.00	30.00%
Software	Cloudian HyperStore 12 Month Tiering Subscription, 1TB Usable (5PB-10PB)	HS-SUB-TIER-1TB-5PB_10PB-12m	USD 19.00	30.00%
Software	Cloudian HyperStore 36 Month Tiering Subscription, 1TB Usable (5PB-10PB)	HS-SUB-TIER-1TB-5PB_10PB-36m	USD 50.00	30.00%
Software	Cloudian HyperStore 60 Month Tiering Subscription, 1TB Usable (5PB-10PB)	HS-SUB-TIER-1TB-5PB_10PB-60m	USD 71.00	30.00%
Software	Cloudian HyperStore 12 Month Tiering Subscription, 1TB Usable (10PB-20PB)	HS-SUB-TIER-1TB-10PB_20PB-12m	USD 26.00	30.00%
Software	Cloudian HyperStore 36 Month Tiering Subscription, 1TB Usable (10PB-20PB)	HS-SUB-TIER-1TB-10PB_20PB-36m	USD 67.00	30.00%
Software	Cloudian HyperStore 60 Month Tiering Subscription, 1TB Usable (10PB-20PB)	HS-SUB-TIER-1TB-10PB_20PB-60m	USD 94.00	30.00%
Software	Cloudian HyperStore 12 Month Tiering Subscription, 1TB Usable (20PB-50PB)	HS-SUB-TIER-1TB-20PB_50PB-12m	USD 32.00	30.00%
Software	Cloudian HyperStore 36 Month Tiering Subscription, 1TB Usable (20PB-50PB)	HS-SUB-TIER-1TB-20PB_50PB-36m	USD 83.00	30.00%
Software	Cloudian HyperStore 60 Month Tiering Subscription, 1TB Usable (20PB-50PB)	HS-SUB-TIER-1TB-20PB_50PB-60m	USD 118.00	30.00%
Software	Cloudian HyperStore 12 Month Tiering Subscription, 1TB Usable (50PB-100PB)	HS-SUB-TIER-1TB-50PB_100PB-12m	USD 38.00	30.00%
Software	Cloudian HyperStore 36 Month Tiering Subscription, 1TB Usable (50PB-100PB)	HS-SUB-TIER-1TB-50PB_100PB-36m	USD 100.00	30.00%
Software	Cloudian HyperStore 60 Month Tiering Subscription, 1TB Usable (50PB-100PB)	HS-SUB-TIER-1TB-50PB_100PB-60m	USD 142.00	30.00%
Software	Cloudian HyperStore 12 Month Tiering Subscription, 1TB Usable (100PB-500PB)	HS-SUB-TIER-1TB-100PB_500PB-12m	USD 45.00	30.00%
Software	Cloudian HyperStore 36 Month Tiering Subscription, 1TB Usable (100PB-500PB)	HS-SUB-TIER-1TB-100PB_500PB-36m	USD 117.00	30.00%
Software	Cloudian HyperStore 60 Month Tiering Subscription, 1TB Usable (100PB-500PB)	HS-SUB-TIER-1TB-100PB_500PB-60m	USD 165.00	30.00%

#### Cloudian HyperBalance Appliance Models

Product Type	Product Name	Product Code	List Price (USD)	DIR Discount
Hardware	HBL-1050 Hardware Server	HW-HBL-1050-02	USD 8,980.00	30.00%
Hardware	HBL-1100 Hardware Server	HW-HBL-1100-02	USD 14,840.00	30.00%

#### Appliance Software and Support Options

Software	HBL-1050 HyperBalance Subscription, 12 Month Standard Support	HS-SUB-HBL1050-02-12m	USD 46,310.00	30.00%
Software	HBL-1050 HyperBalance Subscription, 36 Month Standard Support	HS-SUB-HBL1050-02-36m	USD 77,970.00	30.00%
Software	HBL-1050 HyperBalance Subscription, 60 Month Standard Support	HS-SUB-HBL1050-02-60m	USD 102,480.00	30.00%
Software	HBL-1100 HyperBalance Subscription, 12 Month Standard Support	HS-SUB-HBL1100-02-12m	USD 102,540.00	30.00%
Software	HBL-1100 HyperBalance Subscription, 36 Month Standard Support	HS-SUB-HBL1100-02-36m	USD 167,910.00	30.00%
Software	HBL-1100 HyperBalance Subscription, 60 Month Standard Support	HS-SUB-HBL1100-02-60m	USD 221,810.00	30.00%

#### Appliance Onsite Support Options

#	Support	HBL-1050 12 Month NBD Onsite Support (US/EU)	HBL-1050-Onsite-NBD-US-EU-12m	USD 297.00	10.00%
	Support	HBL-1050 36 Month NBD Onsite Support (US/EU)	HBL-1050-Onsite-NBD-US-EU-36m	USD 886.00	10.00%
	Support	HBL-1050 60 Month NBD Onsite Support (US/EU)	HBL-1050-Onsite-NBD-US-EU-60m	USD 1,691.00	10.00%
	Support	HBL-1050 12 Month NBD Onsite Support (APAC)	HBL-1050-Onsite-NBD-APAC-12m	USD 355.00	10.00%
	Support	HBL-1050 36 Month NBD Onsite Support (APAC)	HBL-1050-Onsite-NBD-APAC-36m	USD 1,064.00	10.00%
	Support	HBL-1050 60 Month NBD Onsite Support (APAC)	HBL-1050-Onsite-NBD-APAC-60m	USD 2,028.00	10.00%
	Support	HBL-1050 12 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HBL-1050-Onsite-NBD-JPZ1-12m	USD 867.00	10.00%
	Support	HBL-1050 36 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HBL-1050-Onsite-NBD-JPZ1-36m	USD 2,602.00	10.00%
	Support	HBL-1050 60 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HBL-1050-Onsite-NBD-JPZ1-60m	USD 3,772.00	10.00%
	Support	HBL-1050 12 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HBL-1050-Onsite-NBD-JPZ2-12m	USD 1,084.00	10.00%
	Support	HBL-1050 36 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HBL-1050-Onsite-NBD-JPZ2-36m	USD 3,252.00	10.00%

Support	HBL-1050 60 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only))	HBL-1050-Onsite-NBD-JPZ2-60m	USD 4,716.00	10.00%
Support	HBL-1050 12 Month 4-Hour Onsite Support (US/EU)	HBL-1050-Onsite-4H-US-EU-12m	USD 650.00	10.00%
Support	HBL-1050 36 Month 4-Hour Onsite Support (US/EU)	HBL-1050-Onsite-4H-US-EU-36m	USD 1,947.00	10.00%
Support	HBL-1050 60 Month 4-Hour Onsite Support (US/EU)	HBL-1050-Onsite-4H-US-EU-60m	USD 3,719.00	10.00%
Support	HBL-1050 12 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HBL-1050-Onsite-4H-JPZ1-12m	USD 1,908.00	10.00%
Support	HBL-1050 36 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HBL-1050-Onsite-4H-JPZ1-36m	USD 5,724.00	10.00%
Support	HBL-1050 60 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HBL-1050-Onsite-4H-JPZ1-60m	USD 8,298.00	10.00%
Support	HBL-1100 12 Month NBD Onsite Support (US/EU)	HBL-1100-Onsite-NBD-US-EU-12m	USD 297.00	10.00%
Support	HBL-1100 36 Month NBD Onsite Support (US/EU)	HBL-1100-Onsite-NBD-US-EU-36m	USD 886.00	10.00%
Support	HBL-1100 60 Month NBD Onsite Support (US/EU)	HBL-1100-Onsite-NBD-US-EU-60m	USD 1,691.00	10.00%
Support	HBL-1100 12 Month NBD Onsite Support (APAC)	HBL-1100-Onsite-NBD-APAC-12m	USD 355.00	10.00%
Support	HBL-1100 36 Month NBD Onsite Support (APAC)	HBL-1100-Onsite-NBD-APAC-36m	USD 1,064.00	10.00%
Support	HBL-1100 60 Month NBD Onsite Support (APAC)	HBL-1100-Onsite-NBD-APAC-60m	USD 2,028.00	10.00%
Support	HBL-1100 12 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HBL-1100-Onsite-NBD-JPZ1-12m	USD 867.00	10.00%
Support	HBL-1100 36 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HBL-1100-Onsite-NBD-JPZ1-36m	USD 2,602.00	10.00%
Support	HBL-1100 60 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HBL-1100-Onsite-NBD-JPZ1-60m	USD 3,772.00	10.00%
Support	HBL-1100 12 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only))	HBL-1100-Onsite-NBD-JPZ2-12m	USD 1,084.00	10.00%
Support	HBL-1100 36 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only))	HBL-1100-Onsite-NBD-JPZ2-36m	USD 3,252.00	10.00%
Support	HBL-1100 60 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only))	HBL-1100-Onsite-NBD-JPZ2-60m	USD 4,716.00	10.00%
Support	HBL-1100 12 Month 4-Hour Onsite Support (US/EU)	HBL-1100-Onsite-4H-US-EU-12m	USD 650.00	10.00%
Support	HBL-1100 36 Month 4-Hour Onsite Support (US/EU)	HBL-1100-Onsite-4H-US-EU-36m	USD 1,947.00	10.00%
Support	HBL-1100 60 Month 4-Hour Onsite Support (US/EU)	HBL-1100-Onsite-4H-US-EU-60m	USD 3,719.00	10.00%
Support	HBL-1100 12 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HBL-1100-Onsite-4H-JPZ1-12m	USD 1,908.00	10.00%
Support	HBL-1100 36 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HBL-1100-Onsite-4H-JPZ1-36m	USD 5,724.00	10.00%
Support	HBL-1100 60 Month 4-Hour Onsite Support (JP Zone1: Japan - mainlands)	HBL-1100-Onsite-4H-JPZ1-60m	USD 8,298.00	10.00%

#### HyperBalance Software Subscription Licensing Options

Product Type	Product Name	Product Code	List Price (USD)	DIR Discount
Software	Cloudian HyperBalance, 12 Month Software Subscription, 10Gb Networking, Standard Support	HBL-SUB-10Gb-12m	USD 21,990.00	30.00%
Software	Cloudian HyperBalance, 36 Month Software Subscription, 10Gb Networking, Standard Support	HBL-SUB-10Gb-36m	USD 37,380.00	30.00%
Software	Cloudian HyperBalance, 60 Month Software Subscription, 10Gb Networking, Standard Support	HBL-SUB-10Gb-60m	USD 49,340.00	30.00%
Software	Cloudian HyperBalance, 12 Month Software Subscription, 50Gb Networking, Standard Support	HBL-SUB-50Gb-12m	USD 44,960.00	30.00%
Software	Cloudian HyperBalance, 36 Month Software Subscription, 50Gb Networking, Standard Support	HBL-SUB-50Gb-36m	USD 76,620.00	30.00%
Software	Cloudian HyperBalance, 60 Month Software Subscription, 50Gb Networking, Standard Support	HBL-SUB-50Gb-60m	USD 101,130.00	30.00%
Software	Cloudian HyperBalance, 12 Month Software Subscription, 100Gb Networking, Standard Support	HBL-SUB-100Gb-12m	USD 100,320.00	30.00%
Software	Cloudian HyperBalance, 36 Month Software Subscription, 100Gb Networking, Standard Support	HBL-SUB-100Gb-36m	USD 165,680.00	30.00%
Software	Cloudian HyperBalance, 60 Month Software Subscription, 100Gb Networking, Standard Support	HBL-SUB-100Gb-60m	USD 219,580.00	30.00%

#### HyperStore File Appliance Models

Product Type	Product Name	Product Code	List Price (USD)	DIR Discount
Hardware	HFA-1110 Hardware Server	HW-HFA-1110	USD 14,820.00	30.00%
Hardware	HFA-1112 Hardware Server	HW-HFA-1112	USD 15,390.00	30.00%
Hardware	HFA-1114 Hardware Server	HW-HFA-1114	USD 15,020.00	30.00%

#### Appliance Options

Hardware	10/25Gb NIC (2-port) - PCIe	HW-NIC-25Gb	USD 650.00	30.00%
Hardware	40/100Gb NIC (2-port) - PCIe	HW-NIC-100Gb	USD 1,250.00	30.00%
Hardware	10GBaseT (RJ45) NIC (2-port) - AOC PCIe	HW-ADDNIC-AOC-10GBT	USD 520.00	30.00%
Hardware	1.92TB 7mm NVMe Drives Option	HW-NVMe7-1920GB	USD 950.00	30.00%
Hardware	3.84TB 7mm NVMe Drives Option	HW-NVMe7-3840GB	USD 1,750.00	30.00%
Hardware	7.68TB 7mm NVMe Drives Option	HW-NVMe7-7680GB	USD 3,360.00	30.00%

#### Appliance Hardware Support Options

Support	HFA-1100 Appliance Series, 12 Month Standard Hardware Support	HW-HFA-1100-12m	USD 1,020.00	10.00%
Support	HFA-1100 Appliance Series, 36 Month Standard Hardware Support	HW-HFA-1100-36m	USD 2,490.00	10.00%
Support	HFA-1100 Appliance Series, 60 Month Standard Hardware Support	HW-HFA-1100-60m	USD 3,240.00	10.00%

#### Cloudian Appliance Support Options

Support	HFA-1000 Non-Returnable Drive Fee, 12 month term	HFA-1000-NRD-12m	USD 570.00	10.00%
Support	HFA-1000 Non-Returnable Drive Fee, 36 month term	HFA-1000-NRD-36m	USD 1,540.00	10.00%
Support	HFA-1000 Non-Returnable Drive Fee, 60 month term	HFA-1000-NRD-60m	USD 2,290.00	10.00%
Support	HFA-1000 Non-Returnable Chassis Fee, 12 month term	HFA-1000-NRC-12m	USD 930.00	10.00%
Support	HFA-1000 Non-Returnable Chassis Fee, 36 month term	HFA-1000-NRC-36m	USD 2,490.00	10.00%
Support	HFA-1000 Non-Returnable Chassis Fee, 60 month term	HFA-1000-NRC-60m	USD 3,630.00	10.00%

#### Hardware Spare Options

Hardware	Spare 10TB SAS HDD	Spare-HDD-10TB	USD 400.00	30.00%
Hardware	Spare 12TB SAS HDD	Spare-HDD-12TB	USD 400.00	30.00%
Hardware	Spare 14TB SAS HDD	Spare-HDD-14TB	USD 420.00	30.00%
Hardware	Spare 16TB SAS HDD	Spare-HDD-16TB	USD 430.00	30.00%
Hardware	Spare 240GB SATA SSD	Spare-SSD-240GB	USD 100.00	30.00%
Hardware	Spare 1.92TB 7mm NVMe Drive	Spare-NVMe7-1920GB	USD 490.00	30.00%
Hardware	Spare 3.84TB 7mm NVMe Drive	Spare-NVMe7-3840GB	USD 890.00	30.00%
Hardware	Spare 7.68TB 7mm NVMe Drive	Spare-NVMe7-7680GB	USD 1,700.00	30.00%
Hardware	Spare 10/25Gb NIC (2-port) - PCIe	Spare-NIC-25Gb	USD 620.00	30.00%
Hardware	Spare 40/100Gb NIC (2-port) - PCIe	Spare-NIC-100Gb	USD 1,200.00	30.00%
Hardware	Spare 10GBaseT (RJ45) NIC (2-port) - AOC PCIe	Spare-ADDNIC-AOC-10GBT	USD 470.00	30.00%
Hardware	Spare HFA-1100 Chassis	Spare-HFA-1100	USD 10,370.00	30.00%

#### HyperStore File Appliance Onsite Support Options

Support	HFA-1100 12 Month NBD Onsite Support (US/EU)	HFA-1100-Onsite-NBD-US-EU-12m	USD 330.00	10.00%
Support	HFA-1100 36 Month NBD Onsite Support (US/EU)	HFA-1100-Onsite-NBD-US-EU-36m	USD 1,002.00	10.00%
Support	HFA-1100 60 Month NBD Onsite Support (US/EU)	HFA-1100-Onsite-NBD-US-EU-60m	USD 1,910.00	10.00%
Support	HFA-1100 12 Month NBD Onsite Support (APAC)	HFA-1100-Onsite-NBD-APAC-12m	USD 401.00	10.00%

Support	HFA-1100 36 Month NBD Onsite Support (APAC)	HFA-1100-Onsite-NBD-APAC-36m	USD 1,203.00	10.00%
Support	HFA-1100 60 Month NBD Onsite Support (APAC)	HFA-1100-Onsite-NBD-APAC-60m	USD 2,299.00	10.00%
Support	HFA-1100 12 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HFA-1100-Onsite-NBD-JPZ1-12m	USD 979.00	10.00%
Support	HFA-1100 36 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HFA-1100-Onsite-NBD-JPZ1-36m	USD 2,936.00	10.00%
Support	HFA-1100 60 Month NBD Onsite Support (JP Zone1: Japan - mainlands)	HFA-1100-Onsite-NBD-JPZ1-60m	USD 5,624.00	10.00%
Support	HFA-1100 12 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HFA-1100-Onsite-NBD-JPZ2-12m	USD 1,415.00	10.00%
Support	HFA-1100 36 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HFA-1100-Onsite-NBD-JPZ2-36m	USD 4,244.00	10.00%
Support	HFA-1100 60 Month NBD Onsite Support (JP Zone2: HOKKAIDO & NAGASAKI only)	HFA-1100-Onsite-NBD-JPZ2-60m	USD 8,112.00	10.00%
Support	HFA-1100 12 Month 4-Hour Onsite Support (US/EU)	HFA-1100-Onsite-4H-US-EU-12m	USD 790.00	10.00%
Support	HFA-1100 36 Month 4-Hour Onsite Support (US/EU)	HFA-1100-Onsite-4H-US-EU-36m	USD 2,158.00	10.00%
Support	HFA-1100 60 Month 4-Hour Onsite Support (US/EU)	HFA-1100-Onsite-4H-US-EU-60m	USD 4,127.00	10.00%
Support	HFA-1100 12 Month 4-Hour Onsite Support (JP Zone1: Japan mainlands)	HFA-1100-Onsite-4H-JPZ1-12m	USD 1,945.00	10.00%
Support	HFA-1100 36 Month 4-Hour Onsite Support (JP Zone1: Japan mainlands)	HFA-1100-Onsite-4H-JPZ1-36m	USD 5,824.00	10.00%
Support	HFA-1100 60 Month 4-Hour Onsite Support (JP Zone1: Japan mainlands)	HFA-1100-Onsite-4H-JPZ1-60m	USD 11,130.00	10.00%

#### HyperStore File Services Software Subscription Licensing Options

Type	Product Name	Product Code	List Price (USD)	DIR Discount
Software	Cloudian HyperStore File Services 12 Month Basic Subscription, Standard Support 1TB Usable (10TB-100TB)	HF-BAS-SUB-1TB-10TB_100TB-12m	USD 214.00	30.00%
Software	Cloudian HyperStore File Services 36 Month Basic Subscription, Standard Support 1TB Usable (10TB-100TB)	HF-BAS-SUB-1TB-10TB_100TB-36m	USD 523.00	30.00%
Software	Cloudian HyperStore File Services 60 Month Basic Subscription, Standard Support 1TB Usable (10TB-100TB)	HF-BAS-SUB-1TB-10TB_100TB-60m	USD 680.00	30.00%
Software	Cloudian HyperStore File Services 12 Month Basic Subscription, Standard Support 1TB Usable (100TB-500TB)	HF-BAS-SUB-1TB-100TB_500TB-12m	USD 171.00	30.00%
Software	Cloudian HyperStore File Services 36 Month Basic Subscription, Standard Support 1TB Usable (100TB-500TB)	HF-BAS-SUB-1TB-100TB_500TB-36m	USD 417.00	30.00%
Software	Cloudian HyperStore File Services 60 Month Basic Subscription, Standard Support 1TB Usable (100TB-500TB)	HF-BAS-SUB-1TB-100TB_500TB-60m	USD 542.00	30.00%
Software	Cloudian HyperStore File Services 12 Month Basic Subscription, Standard Support 1TB Usable (500TB-1PB)	HF-BAS-SUB-1TB-500TB_1PB-12m	USD 137.00	30.00%
Software	Cloudian HyperStore File Services 36 Month Basic Subscription, Standard Support 1TB Usable (500TB-1PB)	HF-BAS-SUB-1TB-500TB_1PB-36m	USD 334.00	30.00%
Software	Cloudian HyperStore File Services 60 Month Basic Subscription, Standard Support 1TB Usable (500TB-1PB)	HF-BAS-SUB-1TB-500TB_1PB-60m	USD 434.00	30.00%
Software	Cloudian HyperStore File Services 12 Month Basic Subscription, Standard Support 1TB Usable (1PB-5PB)	HF-BAS-SUB-1TB-1PB_5PB-12m	USD 110.00	30.00%
Software	Cloudian HyperStore File Services 36 Month Basic Subscription, Standard Support 1TB Usable (1PB-5PB)	HF-BAS-SUB-1TB-1PB_5PB-36m	USD 268.00	30.00%
Software	Cloudian HyperStore File Services 60 Month Basic Subscription, Standard Support 1TB Usable (1PB-5PB)	HF-BAS-SUB-1TB-1PB_5PB-60m	USD 348.00	30.00%
Software	Cloudian HyperStore File Services 12 Month Enterprise Subscription, Standard Support 1TB Usable (10TB-100TB)	HF-ENT-SUB-1TB-10TB_100TB-12m	USD 330.00	30.00%
Software	Cloudian HyperStore File Services 36 Month Enterprise Subscription, Standard Support 1TB Usable (10TB-100TB)	HF-ENT-SUB-1TB-10TB_100TB-36m	USD 804.00	30.00%
Software	Cloudian HyperStore File Services 60 Month Enterprise Subscription, Standard Support 1TB Usable (10TB-100TB)	HF-ENT-SUB-1TB-10TB_100TB-60m	USD 1,046.00	30.00%
Software	Cloudian HyperStore File Services 12 Month Enterprise Subscription, Standard Support 1TB Usable (100TB-500TB)	HF-ENT-SUB-1TB-100TB_500TB-12m	USD 263.00	30.00%
Software	Cloudian HyperStore File Services 36 Month Enterprise Subscription, Standard Support 1TB Usable (100TB-500TB)	HF-ENT-SUB-1TB-100TB_500TB-36m	USD 642.00	30.00%
Software	Cloudian HyperStore File Services 60 Month Enterprise Subscription, Standard Support 1TB Usable (100TB-500TB)	HF-ENT-SUB-1TB-100TB_500TB-60m	USD 834.00	30.00%
Software	Cloudian HyperStore File Services 12 Month Enterprise Subscription, Standard Support 1TB Usable (500TB-1PB)	HF-ENT-SUB-1TB-500TB_1PB-12m	USD 211.00	30.00%
Software	Cloudian HyperStore File Services 36 Month Enterprise Subscription, Standard Support 1TB Usable (500TB-1PB)	HF-ENT-SUB-1TB-500TB_1PB-36m	USD 514.00	30.00%
Software	Cloudian HyperStore File Services 60 Month Enterprise Subscription, Standard Support 1TB Usable (500TB-1PB)	HF-ENT-SUB-1TB-500TB_1PB-60m	USD 668.00	30.00%
Software	Cloudian HyperStore File Services 12 Month Enterprise Subscription, Standard Support 1TB Usable (1PB-5PB)	HF-ENT-SUB-1TB-1PB_5PB-12m	USD 169.00	30.00%
Software	Cloudian HyperStore File Services 36 Month Enterprise Subscription, Standard Support 1TB Usable (1PB-5PB)	HF-ENT-SUB-1TB-1PB_5PB-36m	USD 412.00	30.00%
Software	Cloudian HyperStore File Services 60 Month Enterprise Subscription, Standard Support 1TB Usable (1PB-5PB)	HF-ENT-SUB-1TB-1PB_5PB-60m	USD 535.00	30.00%

#### Other Support Options

Support	Cloudian Subscription, USCS, 12 Month Standard Support	HS-SUB-USCS-12m	10% of Std Support Term	10.00%
Support	Cloudian Subscription, USCS, 36 Month Standard Support	HS-SUB-USCS-36m	10% of Std Support Term	10.00%
Support	Cloudian Subscription, USCS, 60 Month Standard Support	HS-SUB-USCS-60m	10% of Std Support Term	10.00%
Support	Bundle of 5 additional Cloudian SFDC Support portal users, 12 Month Term	HS-SUB-SFDC5-12m	USD 800.00	10.00%
Support	Bundle of 5 additional Cloudian SFDC Support portal users, 36 Month Term	HS-SUB-SFDC5-36m	USD 2,160.00	10.00%
Support	Bundle of 5 additional Cloudian SFDC Support portal users, 60 Month Term	HS-SUB-SFDC5-60m	USD 3,200.00	10.00%
Support	Bundle of 10 additional Cloudian SFDC Support portal users, 12 Month Term	HS-SUB-SFDC10-12m	USD 1,500.00	10.00%
Support	Bundle of 10 additional Cloudian SFDC Support portal users, 36 Month Term	HS-SUB-SFDC10-36m	USD 4,050.00	10.00%
Support	Bundle of 10 additional Cloudian SFDC Support portal users, 60 Month Term	HS-SUB-SFDC10-60m	USD 6,000.00	10.00%

#### HyperStore Software Licensing Options

Product Type	Product Name	Product Code	List Price (USD)	DIR Discount
Software	Cloudian HyperStore Perpetual License, 1TB Usable (10TB-100TB)	HS-LIC-1TB-10TB_100TB	USD 570.00	30.00%
Software	Cloudian HyperStore Perpetual License, 1TB Usable (100TB-500TB)	HS-LIC-1TB-100TB_500TB	USD 456.00	30.00%
Software	Cloudian HyperStore Perpetual License, 1TB Usable (500TB-1PB)	HS-LIC-1TB-500TB_1PB	USD 365.00	30.00%
Software	Cloudian HyperStore Perpetual License, 1TB Usable (1PB-5PB)	HS-LIC-1TB-1PB_5PB	USD 292.00	30.00%
Software	Cloudian HyperStore Perpetual License, 1TB Usable (5PB-10PB)	HS-LIC-1TB-5PB_10PB	USD 233.00	30.00%
Software	Cloudian HyperStore Perpetual License, 1TB Usable (10PB-20PB)	HS-LIC-1TB-10PB_20PB	USD 187.00	30.00%
Software	Cloudian HyperStore Perpetual License, 1TB Usable (20PB-50PB)	HS-LIC-1TB-20PB_50PB	USD 149.00	30.00%
Software	Cloudian HyperStore Perpetual License 1TB Usable (50PB - 100PB)	HS-LIC-1TB-50PB_100PB	USD 120.00	30.00%
Software	Cloudian HyperStore Perpetual License 1TB Usable (100PB - 500PB)	HS-LIC-1TB-100PB-500PB	USD 96.00	30.00%
Support	Cloudian HyperStore 12 Month Standard Support (10TB-100TB)	HS-LIC-1TB-10TB_100TB-12m	USD 125.00	30.00%
Support	Cloudian HyperStore 36 Month Standard Support (10TB-100TB)	HS-LIC-1TB-10TB_100TB-36m	USD 257.00	30.00%
Support	Cloudian HyperStore 60 Month Standard Support (10TB-100TB)	HS-LIC-1TB-10TB_100TB-60m	USD 380.00	30.00%
Support	Cloudian HyperStore 12 Month Standard Support (100TB-500TB)	HS-LIC-1TB-100TB_500TB-12m	USD 100.00	30.00%
Support	Cloudian HyperStore 36 Month Standard Support (100TB-500TB)	HS-LIC-1TB-100TB_500TB-36m	USD 205.00	30.00%
Support	Cloudian HyperStore 60 Month Standard Support (100TB-500TB)	HS-LIC-1TB-100TB_500TB-60m	USD 304.00	30.00%



Support	Cloudian HyperStore 12 Month Standard Support (500TB-1PB)	HS-LIC-1TB-500TB_1PB-12m	USD 80.00	30.00%
Support	Cloudian HyperStore 36 Month Standard Support (500TB-1PB)	HS-LIC-1TB-500TB_1PB-36m	USD 164.00	30.00%
Support	Cloudian HyperStore 60 Month Standard Support (500TB-1PB)	HS-LIC-1TB-500TB_1PB-60m	USD 243.00	30.00%
Support	Cloudian HyperStore 12 Month Standard Support (1PB-5PB)	HS-LIC-1TB-1PB_5PB-12m	USD 64.00	30.00%
Support	Cloudian HyperStore 36 Month Standard Support (1PB-5PB)	HS-LIC-1TB-1PB_5PB-36m	USD 131.00	30.00%
Support	Cloudian HyperStore 60 Month Standard Support (1PB-5PB)	HS-LIC-1TB-1PB_5PB-60m	USD 195.00	30.00%
Support	Cloudian HyperStore 12 Month Standard Support (5PB-10PB)	HS-LIC-1TB-5PB_10PB-12m	USD 51.00	30.00%
Support	Cloudian HyperStore 36 Month Standard Support (5PB-10PB)	HS-LIC-1TB-5PB_10PB-36m	USD 105.00	30.00%
Support	Cloudian HyperStore 60 Month Standard Support (5PB-10PB)	HS-LIC-1TB-5PB_10PB-60m	USD 156.00	30.00%
Support	Cloudian HyperStore 12 Month Standard Support (10PB-20PB)	HS-LIC-1TB-10PB_20PB-12m	USD 41.00	30.00%
Support	Cloudian HyperStore 36 Month Standard Support (10PB-20PB)	HS-LIC-1TB-10PB_20PB-36m	USD 84.00	30.00%
Support	Cloudian HyperStore 60 Month Standard Support (10PB-20PB)	HS-LIC-1TB-10PB_20PB-60m	USD 125.00	30.00%
Support	Cloudian HyperStore 12 Month Standard Support (20PB - 50PB)	HS-LIC-1TB-20PB-50PB-12m	USD 33.00	30.00%
Support	Cloudian HyperStore 36 Month Standard Support (20PB - 50PB)	HS-LIC-1TB-20PB-50PB-36m	USD 67.00	30.00%
Support	Cloudian HyperStore 60 Month Standard Support (20PB - 50PB)	HS-LIC-1TB-20PB-50PB-60m	USD 100.00	30.00%
Support	Cloudian HyperStore 12 Month Standard Support (50PB - 100PB)	HS-LIC-1TB-50PB-100PB-12m	USD 26.00	30.00%
Support	Cloudian HyperStore 36 Month Standard Support (50PB - 100PB)	HS-LIC-1TB-50PB-100PB-36m	USD 54.00	30.00%
Support	Cloudian HyperStore 60 Month Standard Support (50PB - 100PB)	HS-LIC-1TB-50PB-100PB-60m	USD 80.00	30.00%
Support	Cloudian HyperStore 12 Month Standard Support (100PB - 500PB)	HS-LIC-1TB-100PB-500PB-12m	USD 21.00	30.00%
Support	Cloudian HyperStore 36 Month Standard Support (100PB - 500PB)	HS-LIC-1TB-100PB-500PB-36m	USD 43.00	30.00%
Support	Cloudian HyperStore 60 Month Standard Support (100PB - 500PB)	HS-LIC-1TB-100PB-500PB-60m	USD 64.00	30.00%
Support	Cloudian HyperStore 12 Month Support Plus (1PB-5PB)	HS-LIC-1TB-1PB_5PB-Plus-12m	USD 80.00	30.00%
Support	Cloudian HyperStore 36 Month Support Plus (1PB-5PB)	HS-LIC-1TB-1PB_5PB-Plus-36m	USD 164.00	30.00%
Support	Cloudian HyperStore 60 Month Support Plus (1PB-5PB)	HS-LIC-1TB-1PB_5PB-Plus-60m	USD 244.00	30.00%
Support	Cloudian HyperStore 12 Month Support Plus (5PB-10PB)	HS-LIC-1TB-5PB_10PB-Plus-12m	USD 64.00	30.00%
Support	Cloudian HyperStore 36 Month Support Plus (5PB-10PB)	HS-LIC-1TB-5PB_10PB-Plus-36m	USD 131.00	30.00%
Support	Cloudian HyperStore 60 Month Support Plus (5PB-10PB)	HS-LIC-1TB-5PB_10PB-Plus-60m	USD 195.00	30.00%
Support	Cloudian HyperStore 12 Month Support Plus (10PB-20PB)	HS-LIC-1TB-10PB_20PB-Plus-12m	USD 51.00	30.00%
Support	Cloudian HyperStore 36 Month Support Plus (10PB-20PB)	HS-LIC-1TB-10PB_20PB-Plus-36m	USD 105.00	30.00%
Support	Cloudian HyperStore 60 Month Support Plus (10PB-20PB)	HS-LIC-1TB-10PB_20PB-Plus-60m	USD 156.00	30.00%
Support	Cloudian HyperStore 12 Month Support Plus (20PB - 50PB)	HS-LIC-1TB-20PB-50PB-Plus-12m	USD 41.00	30.00%
Support	Cloudian HyperStore 36 Month Support Plus (20PB - 50PB)	HS-LIC-1TB-20PB-50PB-Plus-36m	USD 84.00	30.00%
Support	Cloudian HyperStore 60 Month Support Plus (20PB - 50PB)	HS-LIC-1TB-20PB-50PB-Plus-60m	USD 125.00	30.00%
Support	Cloudian HyperStore 12 Month Support Plus (50PB - 100PB)	HS-LIC-1TB-50PB-100PB-Plus-12m	USD 33.00	30.00%
Support	Cloudian HyperStore 36 Month Support Plus (50PB - 100PB)	HS-LIC-1TB-50PB-100PB-Plus-36m	USD 68.00	30.00%
Support	Cloudian HyperStore 60 Month Support Plus (50PB - 100PB)	HS-LIC-1TB-50PB-100PB-Plus-60m	USD 100.00	30.00%
Support	Cloudian HyperStore 12 Month Support Plus (100PB - 500PB)	HS-LIC-1TB-100-500PB-Plus-12m	USD 26.00	30.00%
Support	Cloudian HyperStore 36 Month Support Plus (100PB - 500PB)	HS-LIC-1TB-100-500PB-Plus-36m	USD 54.00	30.00%
Support	Cloudian HyperStore 60 Month Support Plus (100PB - 500PB)	HS-LIC-1TB-100-500PB-Plus-60m	USD 80.00	30.00%
Support	Cloudian HyperStore 12 Month Premier Support (1PB-5PB)	HS-LIC-1TB-1PB_5PB-Prem-12m	USD 112.00	30.00%
Support	Cloudian HyperStore 36 Month Premier Support (1PB-5PB)	HS-LIC-1TB-1PB_5PB-Prem-36m	USD 229.00	30.00%
Support	Cloudian HyperStore 60 Month Premier Support (1PB-5PB)	HS-LIC-1TB-1PB_5PB-Prem-60m	USD 341.00	30.00%
Support	Cloudian HyperStore 12 Month Premier Support (5PB-10PB)	HS-LIC-1TB-5PB_10PB-Prem-12m	USD 89.00	30.00%
Support	Cloudian HyperStore 36 Month Premier Support (5PB-10PB)	HS-LIC-1TB-5PB_10PB-Prem-36m	USD 184.00	30.00%
Support	Cloudian HyperStore 60 Month Premier Support (5PB-10PB)	HS-LIC-1TB-5PB_10PB-Prem-60m	USD 273.00	30.00%
Support	Cloudian HyperStore 12 Month Premier Support (10PB-20PB)	HS-LIC-1TB-10PB_20PB-Prem-12m	USD 72.00	30.00%
Support	Cloudian HyperStore 36 Month Premier Support (10PB-20PB)	HS-LIC-1TB-10PB_20PB-Prem-36m	USD 147.00	30.00%
Support	Cloudian HyperStore 60 Month Premier Support (10PB-20PB)	HS-LIC-1TB-10PB_20PB-Prem-60m	USD 219.00	30.00%
Support	Cloudian HyperStore 12 Month Premier Support (20PB - 50PB)	HS-LIC-1TB-20PB-50PB-Prem-12m	USD 58.00	30.00%
Support	Cloudian HyperStore 36 Month Premier Support (20PB - 50PB)	HS-LIC-1TB-20PB-50PB-Prem-36m	USD 117.00	30.00%
Support	Cloudian HyperStore 60 Month Premier Support (20PB - 50PB)	HS-LIC-1TB-20PB-50PB-Prem-60m	USD 175.00	30.00%
Support	Cloudian HyperStore 12 Month Premier Support (50PB - 100PB)	HS-LIC-1TB-50PB-100PB-Prem-12m	USD 46.00	30.00%
Support	Cloudian HyperStore 36 Month Premier Support (50PB - 100PB)	HS-LIC-1TB-50PB-100PB-Prem-36m	USD 95.00	30.00%
Support	Cloudian HyperStore 60 Month Premier Support (50PB - 100PB)	HS-LIC-1TB-50PB-100PB-Prem-60m	USD 140.00	30.00%
Support	Cloudian HyperStore 12 Month Premier Support (100PB - 500PB)	HS-LIC-1TB-100PB-500PB-Prem-12m	USD 37.00	30.00%
Support	Cloudian HyperStore 36 Month Premier Support (100PB - 500PB)	HS-LIC-1TB-100PB-500PB-Prem-36m	USD 75.00	30.00%
Support	Cloudian HyperStore 60 Month Premier Support (100PB - 500PB)	HS-LIC-1TB-100PB-500PB-Prem-60m	USD 112.00	30.00%
Support	Cloudian HyperStore 12 Month HyperCare Support (1PB-5PB)	HS-LIC-1TB-1PB_5PB-HC-12m	USD 144.00	30.00%
Support	Cloudian HyperStore 36 Month HyperCare Support (1PB-5PB)	HS-LIC-1TB-1PB_5PB-HC-36m	USD 295.00	30.00%
Support	Cloudian HyperStore 60 Month HyperCare Support (1PB-5PB)	HS-LIC-1TB-1PB_5PB-HC-60m	USD 439.00	30.00%
Support	Cloudian HyperStore 12 Month HyperCare Support (5PB-10PB)	HS-LIC-1TB-5PB_10PB-HC-12m	USD 115.00	30.00%
Support	Cloudian HyperStore 36 Month HyperCare Support (5PB-10PB)	HS-LIC-1TB-5PB_10PB-HC-36m	USD 236.00	30.00%
Support	Cloudian HyperStore 60 Month HyperCare Support (5PB-10PB)	HS-LIC-1TB-5PB_10PB-HC-60m	USD 351.00	30.00%
Support	Cloudian HyperStore 12 Month HyperCare Support (10PB-20PB)	HS-LIC-1TB-10PB_20PB-HC-12m	USD 92.00	30.00%
Support	Cloudian HyperStore 36 Month HyperCare Support (10PB-20PB)	HS-LIC-1TB-10PB_20PB-HC-36m	USD 189.00	30.00%
Support	Cloudian HyperStore 60 Month HyperCare Support (10PB-20PB)	HS-LIC-1TB-10PB_20PB-HC-60m	USD 281.00	30.00%
Support	Cloudian HyperStore 12 Month HyperCare Support (20PB - 50PB)	HS-LIC-1TB-20PB-50PB-HC-12m	USD 74.00	30.00%
Support	Cloudian HyperStore 36 Month HyperCare Support (20PB - 50PB)	HS-LIC-1TB-20PB-50PB-HC-36m	USD 151.00	30.00%
Support	Cloudian HyperStore 60 Month HyperCare Support (20PB - 50PB)	HS-LIC-1TB-20PB-50PB-HC-60m	USD 225.00	30.00%
Support	Cloudian HyperStore 12 Month HyperCare Support (50PB - 100PB)	HS-LIC-1TB-50PB-100PB-HC-12m	USD 59.00	30.00%
Support	Cloudian HyperStore 36 Month HyperCare Support (50PB - 100PB)	HS-LIC-1TB-50PB-100PB-HC-36m	USD 122.00	30.00%
Support	Cloudian HyperStore 60 Month HyperCare Support (50PB - 100PB)	HS-LIC-1TB-50PB-100PB-HC-60m	USD 180.00	30.00%
Support	Cloudian HyperStore 12 Month HyperCare Support (100PB - 500PB)	HS-LIC-1TB-100PB-500PB-HC-12m	USD 47.00	30.00%
Support	Cloudian HyperStore 36 Month HyperCare Support (100PB - 500PB)	HS-LIC-1TB-100PB-500PB-HC-36m	USD 97.00	30.00%
Support	Cloudian HyperStore 60 Month HyperCare Support (100PB - 500PB)	HS-LIC-1TB-100PB-500PB-HC-60m	USD 144.00	30.00%

**Professional Services - Installation**

Product Type	Product Name	Product Code	List Price (USD)	DIR Discount
Services	Cloudian Professional Services, One Day of Cloudian PS - Onsite	PS-INST-1Day-Onsite	USD 2,500.00	10.00%
Services	Cloudian Professional Services, One Day of Cloudian PS - Remote	PS-INST-1Day-Remote	USD 2,000.00	10.00%
Services	Cloudian Professional Services, Additional 10 nodes, Onsite Installation with T&E	PS-INST-Add10Node-Onsite	USD 5,000.00	10.00%
Services	Cloudian Professional Services, Additional 10 nodes, Remote	PS-INST-Add10Node-Remote	USD 3,750.00	10.00%
Services	Cloudian Professional Services, Base Installation, Onsite	PS-INST-Base-Onsite	USD 8,750.00	10.00%
Services	Cloudian Professional Services, Base Installation, Remote	PS-INST-Base-Remote	USD 5,000.00	10.00%
Services	Cloudian Professional Services, HyperStore Health Check	PS-INST-HealthCheck	USD 2,500.00	10.00%
Services	Cloudian Professional Services, Metadata Search Install	PS-INST-Meta	USD 5,000.00	10.00%
Services	Cloudian Professional Services, Software upgrade, Remote	PS-INST-UPGR-Remote	USD 1,250.00	10.00%
Services	Cloudian Professional Services, HyperBalance Installation, 2 per site - Onsite	PS-INST-HyperBalance-Onsite	USD 2,000.00	10.00%
Services	Cloudian Professional Services, HyperBalance Installation, 2 per site - Remote	PS-INST-HyperBalance-Remote	USD 1,500.00	10.00%
Services	Cloudian Professional Services, HyperFile Installation, Onsite	PS-INST-HF-Onsite	USD 3,750.00	10.00%
Services	Cloudian Professional Services, HyperFile Installation, Remote	PS-INST-HF-Remote	USD 2,500.00	10.00%

**Professional Services - Training & Education**

Product Type	Product Name	Product Code	List Price (USD)	DIR Discount
Training	Cloudian Professional Services, Cloudian Certified Administrator (CCA), Dedicated Course	PS-TRAIN-CCA-Dedicated	USD 20,000.00	10.00%
Training	Cloudian Professional Services, Cloudian Certified Administrator (CCA), Shared Course	PS-TRAIN-CCA-Shared	USD 5,000.00	10.00%
Training	Cloudian Professional Services, Cloudian Certified Engineer (CCE), Dedicated Course	PS-TRAIN-CCE-Dedicated	USD 12,000.00	10.00%

Training	Cloudian Professional Services, Cloudian Certified Engineer (CCE), Shared Course	PS-TRAIN-CCE-Shared	USD 4,000.00	10.00%
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#### HyperStore File Software Licensing Options

Product Type	Product Name	Product Code	List Price (USD)	DIR Discount
Software	Cloudian HyperFile Basic Perpetual License, 1TB Usable (10TB-100TB)	HF-BAS-LIC-1TB-10TB_100TB	USD 278.00	30.00%
Software	Cloudian HyperFile Basic Perpetual License, 1TB Usable (100TB-500TB)	HF-BAS-LIC-1TB-100TB_500TB	USD 222.00	30.00%
Software	Cloudian HyperFile Basic Perpetual License, 1TB Usable (500TB-1PB)	HF-BAS-LIC-1TB-500TB_1PB	USD 178.00	30.00%
Software	Cloudian HyperFile Basic Perpetual License, 1TB Usable (1PB-5PB)	HF-BAS-LIC-1TB-1PB_5PB	USD 142.00	30.00%
Support	Cloudian HyperFile Basic 12 Month Support (10TB-100TB)	HF-BAS-LIC-1TB-10TB_100TB-12m	USD 42.00	10.00%
Support	Cloudian HyperFile Basic 36 Month Support (10TB-100TB)	HF-BAS-LIC-1TB-10TB_100TB-36m	USD 113.00	10.00%
Support	Cloudian HyperFile Basic 60 Month Support (10TB-100TB)	HF-BAS-LIC-1TB-10TB_100TB-60m	USD 167.00	10.00%
Support	Cloudian HyperFile Basic 12 Month Support (100TB-500TB)	HF-BAS-LIC-1TB-100TB_500TB-12m	USD 33.00	10.00%
Support	Cloudian HyperFile Basic 36 Month Support (100TB-500TB)	HF-BAS-LIC-1TB-100TB_500TB-36m	USD 90.00	10.00%
Support	Cloudian HyperFile Basic 60 Month Support (100TB-500TB)	HF-BAS-LIC-1TB-100TB_500TB-60m	USD 133.00	10.00%
Support	Cloudian HyperFile Basic 12 Month Support (500TB-1PB)	HF-BAS-LIC-1TB-500TB_1PB-12m	USD 27.00	10.00%
Support	Cloudian HyperFile Basic 36 Month Support (500TB-1PB)	HF-BAS-LIC-1TB-500TB_1PB-36m	USD 72.00	10.00%
Support	Cloudian HyperFile Basic 60 Month Support (500TB-1PB)	HF-BAS-LIC-1TB-500TB_1PB-60m	USD 107.00	10.00%
Support	Cloudian HyperFile Basic 12 Month Support (1PB-5PB)	HF-BAS-LIC-1TB-1PB_5PB-12m	USD 21.00	10.00%
Support	Cloudian HyperFile Basic 36 Month Support (1PB-5PB)	HF-BAS-LIC-1TB-1PB_5PB-36m	USD 58.00	10.00%
Support	Cloudian HyperFile Basic 60 Month Support (1PB-5PB)	HF-BAS-LIC-1TB-1PB_5PB-60m	USD 85.00	10.00%
Software	Cloudian HyperFile Enterprise Perpetual License, 1TB Usable (10TB-100TB)	HF-ENT-LIC-1TB-10TB_100TB	USD 428.00	10.00%
Software	Cloudian HyperFile Enterprise Perpetual License, 1TB Usable (100TB-500TB)	HF-ENT-LIC-1TB-100TB_500TB	USD 342.00	10.00%
Software	Cloudian HyperFile Enterprise Perpetual License, 1TB Usable (500TB-1PB)	HF-ENT-LIC-1TB-500TB_1PB	USD 274.00	10.00%
Software	Cloudian HyperFile Enterprise Perpetual License, 1TB Usable (1PB-5PB)	HF-ENT-LIC-1TB-1PB_5PB	USD 219.00	10.00%
Support	Cloudian HyperFile Enterprise 12 Month Support (10TB-100TB)	HF-ENT-LIC-1TB-10TB_100TB-12m	USD 64.00	30.00%
Support	Cloudian HyperFile Enterprise 36 Month Support (10TB-100TB)	HF-ENT-LIC-1TB-10TB_100TB-36m	USD 173.00	30.00%
Support	Cloudian HyperFile Enterprise 60 Month Support (10TB-100TB)	HF-ENT-LIC-1TB-10TB_100TB-60m	USD 257.00	30.00%
Support	Cloudian HyperFile Enterprise 12 Month Support (100TB-500TB)	HF-ENT-LIC-1TB-100TB_500TB-12m	USD 51.00	30.00%
Support	Cloudian HyperFile Enterprise 36 Month Support (100TB-500TB)	HF-ENT-LIC-1TB-100TB_500TB-36m	USD 139.00	30.00%
Support	Cloudian HyperFile Enterprise 60 Month Support (100TB-500TB)	HF-ENT-LIC-1TB-100TB_500TB-60m	USD 205.00	30.00%
Support	Cloudian HyperFile Enterprise 12 Month Support (500TB-1PB)	HF-ENT-LIC-1TB-500TB_1PB-12m	USD 41.00	30.00%
Support	Cloudian HyperFile Enterprise 36 Month Support (500TB-1PB)	HF-ENT-LIC-1TB-500TB_1PB-36m	USD 111.00	30.00%
Support	Cloudian HyperFile Enterprise 60 Month Support (500TB-1PB)	HF-ENT-LIC-1TB-500TB_1PB-60m	USD 164.00	30.00%
Support	Cloudian HyperFile Enterprise 12 Month Support (1PB-5PB)	HF-ENT-LIC-1TB-1PB_5PB-12m	USD 33.00	30.00%
Support	Cloudian HyperFile Enterprise 36 Month Support (1PB-5PB)	HF-ENT-LIC-1TB-1PB_5PB-36m	USD 89.00	30.00%
Support	Cloudian HyperFile Enterprise 60 Month Support (1PB-5PB)	HF-ENT-LIC-1TB-1PB_5PB-60m	USD 131.00	30.00%

#### HyperFile Gen3 Software Licensing Options

Product Type	Product Name	Product Code	List Price (USD)	DIR Discount
Software	Cloudian HyperFile3 Basic License, perpetual per instance	HF-LIC-Basic	USD 0.00	30.00%
Support	Cloudian HyperFile3 12 Month Support, Additional 10 Instances	HF-LIC-10Node-12m	USD 8,350.00	10.00%
Support	Cloudian HyperFile3 36 Month Support, Additional 10 Instances	HF-LIC-10Node-36m	USD 22,500.00	10.00%
Support	Cloudian HyperFile3 60 Month Support, Additional 10 Instances	HF-LIC-10Node-60m	USD 33,750.00	10.00%
Software	Cloudian HyperFile3 Enterprise Perpetual License, 1TB Usable (10TB-100TB)	HF-LIC-1TB-10TB_100TB	USD 1,095.00	30.00%
Software	Cloudian HyperFile3 Enterprise Perpetual License, 1TB Usable (100TB-500TB)	HF-LIC-1TB-100TB_500TB	USD 875.00	30.00%
Software	Cloudian HyperFile3 Enterprise Perpetual License, 1TB Usable (500TB-1PB)	HF-LIC-1TB-500TB_1PB	USD 695.00	30.00%
Software	Cloudian HyperFile3 Enterprise Perpetual License, 1TB Usable (1PB-5PB)	HF-LIC-1TB-1PB_5PB	USD 560.00	30.00%
Software	Cloudian HyperFile3 Enterprise Perpetual License, 1TB Usable (5PB-10PB)	HF-LIC-1TB-5PB_10PB	USD 450.00	30.00%
Software	Cloudian HyperFile3 Enterprise Perpetual License, 1TB Usable (10PB-20PB)	HF-LIC-1TB-10PB_20PB	USD 360.00	30.00%
Support	Cloudian HyperFile3 12 Month Support (10TB-100TB)	HF-LIC-1TB-10TB_100TB-12 m	USD 185.00	10.00%
Support	Cloudian HyperFile3 36 Month Support (10TB-100TB)	HF-LIC-1TB-10TB_100TB-36m	USD 495.00	10.00%
Support	Cloudian HyperFile3 60 Month Support (10TB-100TB)	HF-LIC-1TB-10TB_100TB-60m	USD 745.00	10.00%
Support	Cloudian HyperFile3 12 Month Support (100TB-500TB)	HF-LIC-1TB-100TB_500TB-12m	USD 145.00	10.00%
Support	Cloudian HyperFile3 36 Month Support (100TB-500TB)	HF-LIC-1TB-100TB_500TB-36m	USD 395.00	10.00%
Support	Cloudian HyperFile3 60 Month Support (100TB-500TB)	HF-LIC-1TB-100TB_500TB-60m	USD 595.00	10.00%
Support	Cloudian HyperFile3 12 Month Support (500TB-1PB)	HF-LIC-1TB-500TB_1PB-12m	USD 115.00	10.00%
Support	Cloudian HyperFile3 36 Month Support (500TB-1PB)	HF-LIC-1TB-500TB_1PB-36m	USD 315.00	10.00%
Support	Cloudian HyperFile3 60 Month Support (500TB-1PB)	HF-LIC-1TB-500TB_1PB-60m	USD 475.00	10.00%
Support	Cloudian HyperFile3 12 Month Support (1PB-5PB)	HF-LIC-1TB-1PB_5PB-12m	USD 95.00	10.00%
Support	Cloudian HyperFile3 36 Month Support (1PB-5PB)	HF-LIC-1TB-1PB_5PB-36m	USD 255.00	10.00%
Support	Cloudian HyperFile3 60 Month Support (1PB-5PB)	HF-LIC-1TB-1PB_5PB-60m	USD 375.00	10.00%
Support	Cloudian HyperFile3 12 Month Support (5PB-10PB)	HF-LIC-1TB-5PB_10PB-12m	USD 75.00	10.00%
Support	Cloudian HyperFile3 36 Month Support (5PB-10PB)	HF-LIC-1TB-5PB_10PB-36m	USD 200.00	10.00%
Support	Cloudian HyperFile3 60 Month Support (5PB-10PB)	HF-LIC-1TB-5PB_10PB-60m	USD 300.00	10.00%
Support	Cloudian HyperFile3 12 Month Support (10PB-20PB)	HF-LIC-1TB-10PB_20PB-12m	USD 60.00	10.00%
Support	Cloudian HyperFile3 36 Month Support (10PB-20PB)	HF-LIC-1TB-10PB_20PB-36m	USD 160.00	10.00%
Support	Cloudian HyperFile3 60 Month Support (10PB-20PB)	HF-LIC-1TB-10PB_20PB-60m	USD 240.00	10.00%