

Mfr Part No	Description	Contract List Price	DIR Discount %
ADA-40-10	Network Accessory: 40GbE QSFP to 10GbE SFP adaptor	\$75.93	5.00%
C-168T	Qumulo Appliance: C-168T (1U with 12x14TB HDD and 4x960GB SSD)	\$10,650.00	5.00%
C-168T-HE	Qumulo Appliance: C-168T (1U with 12x14TB HDD and 4x960GB high endurance)	\$12,012.50	5.00%
C-72T	Qumulo Appliance: C-72T (1U with 12x6TB HDD and 4x480GB SSD)	\$7,525.00	5.00%
C-72T-HE	Qumulo Appliance: C-72T (1U with 12x6TB HDD and 4x480GB high endurance)	\$8,512.50	5.00%
DLC-1U-G3	Spare Chassis: 1U diskless chassis for 1U C-Series and K-Series	\$7,140.74	5.00%
DLC-2U	Spare Chassis: 2U diskless chassis for 2U P-Series	\$19,887.04	5.00%
DLC-4U	Spare Chassis: 4U diskless chassis for QC104 / QC208 / QC260	\$11,272.23	5.00%
Drive-Retention-Support	(Requires hardware-support) Addendum to hardware support that allows end-user	\$0.03	5.00%
HARDWARE-SUPPORT-PREM	Premium Hardware Support	\$0.12	5.00%
HARDWARE-SUPPORT-STND	Next day support & maintenance for hardware	\$0.08	5.00%
HDD10000-4U	Spare Drive: 10TB HDD for QC260 / QC360	\$753.70	5.00%
HDD12000-1U-G3	Spare Drive: 12TB HDD for K-144T	\$759.26	5.00%
HDD14000-1U-G3	Spare Drive: 14TB HDD for C-168T and K-168T	\$1,074.08	5.00%
HDD4000-4U	Spare Drive: 4TB HDD for QC104	\$368.51	5.00%
HDD6000-1U-G3	Spare Drive: 6TB HDD for C-72T	\$425.93	5.00%
HDD8000-4U	Spare Drive: 8TB HDD for QC208	\$681.49	5.00%
K-144T	Qumulo Appliance: K-144T (1U with 12x12TB HDD and 3x800GB SSD)	\$9,737.50	5.00%
K-144T-HE	Qumulo Appliance: K-144T (1U with 12x12TB HDD and 3x800GB high endurance)	\$11,025.00	5.00%
K-168T	Qumulo Appliance: K-168T (1U with 12x14TB HDD and 3x960GB SSD)	\$10,125.00	5.00%
K-168T-HE	Qumulo Appliance: K-168T (1U with 12x14TB HDD and 3x960GB high endurance)	\$11,462.50	5.00%
NVME1536-2U	Spare Drive: 15.3TB NVMe SSD for P-368T	\$5,833.34	5.00%
NVME192-2U	Spare Drive: 1.92TB NVMe SSD for P-23T	\$1,037.04	5.00%
NVME384-2U	Spare Drive: 3.84TB NVMe SSD for P-92T	\$1,759.26	5.00%
NVME768-2U	Spare Drive: 7.68TB NVMe SSD for P-184T	\$3,018.51	5.00%
OPT-100G	Network Accessory: 100GbE QSFP28 optical transceiver	\$381.49	5.00%
OPT-10G	Network Accessory: 10GbE SFP optical transceiver	\$55.55	5.00%
OPT-25G	Network accessory: 25GbE SFP28 optical transceiver	\$366.66	5.00%
OPT-40G	Network Accessory: 40GbE QSFP optical transceiver	\$118.51	5.00%
P-184T	Qumulo Appliance: P-184T (2U with 24x7.68TB SSD)	\$47,650.00	5.00%
P-23T	Qumulo Appliance: P-23T (2U with 12x1.92TB SSD)	\$17,000.00	5.00%
P-368T	Qumulo Appliance: P-368T (2U with 24x15.3TB SSD)	\$96,037.50	5.00%
P-92T	Qumulo Appliance: P-92T (2U with 24x3.84TB SSD)	\$30,587.50	5.00%
PSU-1U-G3	Spare Power Supply: For C-72T / C-168T and K-144T / K-168T	\$514.81	5.00%
PSU-2U	Spare Power Supply: For P-23T / P-92T / P-184T	\$553.70	5.00%
PSU-4U	Spare Power Supply: For QC104 / QC208 / QC260 / QC360	\$416.66	5.00%
QC104	Qumulo Appliance: QC104 (4U with 26x4TB HDD and 13x480GB SSD)	\$16,337.50	5.00%
QC104-HE	Qumulo Appliance: QC104 (4U with 26x4TB HDD and 13x480GB high endurance)	\$18,437.50	5.00%
QC208	Qumulo Appliance: QC208 (4U with 26x8TB HDD and 13x480GB SSD)	\$19,025.00	5.00%
QC208-HE	Qumulo Appliance: QC208 (4U with 26x8TB HDD and 13x480GB high endurance)	\$21,687.50	5.00%
QC260	Qumulo Appliance: QC260 (4U with 26x10TB HDD and 13x480GB SSD)	\$19,800.00	5.00%
QC260-HE	Qumulo Appliance: QC260 (4U with 26x10TB HDD and 13x480GB high endurance)	\$22,412.50	5.00%
QC360	Qumulo Appliance: QC360 (4U with 36x10TB HDD and 4x1.6TB SSD)	\$25,012.50	5.00%
QF2-AWS-SL-L2	QF2 AWS cloud software subscription for L2-class License	\$0.03	5.00%
QF2-L1	QF2 software subscription for L1-class License	\$0.05	5.00%
QF2-L2	QF2 software subscription for L2-class License	\$0.01	5.00%
QF2-L3	QF2 software subscription for L3-class License	\$0.01	5.00%
Q-HWA-4HR	Qumulo Mission -Q Services- Premium	\$0.29	5.00%
Q-HWA-NBD	Qumulo Mission -Q Services- Standard	\$0.23	5.00%
Q-PRO-ONSITE-CNS-1DAY	Professional Services: Daily Onsite Consulting 1-day	\$5,041.67	5.00%
Q-PRO-ONSITE-HC-1DAY	Professional Services: Onsite System Health Check 1-day	\$6,875.00	5.00%
Q-PRO-ONSITE-HW-1DAY	Professional Services: Onsite Hardware Service 1-day	\$3,666.67	5.00%
Q-PRO-ONSITE-INIT-1DAY	Professional Services: Onsite Software Initialization & Orientation 1-day	\$5,041.67	5.00%
Q-PRO-ONSITE-INIT-NODE-ADD	Professional Services: Onsite Software Initialization For Node-Add 1-day	\$5,041.67	5.00%
Q-PRO-ONSITE-TRN-1DAY	Professional Services: Onsite Training 1-day	\$5,041.67	5.00%
Q-PRO-REM-CNS-1DAY	Professional Services: Daily Remote Consulting 1-day	\$3,666.67	5.00%
Q-PRO-REM-HC-1DAY	Professional Services: Remote System Health Check 1-day	\$5,500.00	5.00%
Q-PRO-REM-INIT-1DAY	Professional Services: Remote Software Initialization & Orientation 1-day	\$3,666.67	5.00%
Q-PRO-REM-INIT-NODE-ADD	Professional Services: Remote Software Initialization For Node-Add 1-day	\$1,833.33	5.00%

Q-PRO-REM-TRN-1DAY	Professional Services: Remote Training 1-day	\$3,666.67	5.00%
QS-GCP-SL	Qumulo GCP cloud software subscription license	\$0.03	5.00%
Q-SW-SBS-A	Qumulo software subscription for Active class License	\$15.38	5.00%
Q-SW-SBS-GP	Qumulo software subscription for General Purpose class License	\$7.69	5.00%
SSD1600-4U	Spare Drive: 1.6TB SSD for QC360	\$1,446.30	5.00%
SSD480-1U-G3	Spare Drive: 480GB SSD for C-72T	\$648.15	5.00%
SSD480-1U-G3-HE	Spare Drive: 480GB high endurance SSD for C-72T HE	\$777.78	5.00%
SSD480-4U	Spare Drive: 480GB SSD for QC104 / QC208 / QC260	\$377.78	5.00%
SSD480-4U-HE	Spare Drive: 480GB high endurance SSD for QC104 / QC208 / QC260 HE	\$733.34	5.00%
SSD800-1U	Spare Drive: 800GB SSD for K-144T	\$844.45	5.00%
SSD800-1U-G3-HE	Spare Drive: 800GB high endurance SSD for K-144T HE	\$1,592.59	5.00%
SSD960-1U-G3	Spare Drive: 960GB SSD for C-168T	\$907.41	5.00%
SSD960-1U-G3-HE	Spare Drive: 960GB high endurance SSD for C-168T HE and K-168T HE	\$1,148.15	5.00%
SSD960-1U-G3-K	Spare Drive: 960GB SDD for K-168T	\$944.45	5.00%